

**Related parties transactions**

For the year ended 31 December 2015 and 2014, the Company has significant related parties business transactions as shown in notes to the financial statements. The details are as follows.

**1 Revenues**
**1.1 Revenue from Sales of goods and rendering of services**

| Related Company   | Type of business  | Relationship with the Company               | Value (in thousand Baht)        |                  | Business transaction                   |
|---|---|---|---------------------------------|------------------|--|
|   |   |   | For the year ended<br>31-Dec-15 | 31-Dec-14        |  |
| <b>Subsidiaries</b>   |   |   |                                 |                  |  |
| 1. Asia Books Company Limited   | Retailer of books and magazines   | Indirect subsidiary                         | 1,761                           | 6,389            | Sale of goods and services plus margin |
| 2. Berli Jucker Cellox Limited  | Manufacture of paper products   | Direct subsidiary                           | 1,935                           | 1,042            | "                                      |
| 3. Berli Jucker Foods Limited   | Manufacture of snack foods  | Direct subsidiary                           | 2,133                           | 4,956            | "                                      |
| 4. Berli Jucker Logistics Limited   | Customs clearing, warehousing, transportation and distribution services | Direct subsidiary                           | 32,894                          | 4,620            | "                                      |
| 5. Berli Jucker Specialties Limited                                       | Sale of chemicals   | Direct subsidiary                           | 182                             | 271              | "                                      |
| 6. Thai Dairy Company Limited (Formerly BJC Danone Dairy Company Limited) | Manufacture and distribute fresh yogurt and milk product                | Indirect subsidiary                         | 5,244                           | -                | "                                      |
| 7. BJC Specialties Company Limited  | Retail  | Direct subsidiary                           | 97                              | -                | "                                      |
| 8. BJC Healthcare Company Limited   | Distribution of pharmaceutical products, medical equipment and supplies | Direct subsidiary                           | 983,817                         | 815,006          | "                                      |
| 9. BJH Investment Company Limited   | Investment  | Direct subsidiary                           | 315                             | -                | "                                      |
| 10. BJC Industrial and Trading Company Limited                            | Sale of imaging product, stationery and construction supplies           | Direct subsidiary                           | -                               | (143)            | "                                      |
| 11. BJC International (Vietnam) Limited                                   | Agent   | Indirect subsidiary                         | 342                             | 323              | "                                      |
| 12. BJC International Company Limited                                     | Agent   | Direct subsidiary                           | 280                             | 883              | "                                      |
| 13. BJC Packaging Company Limited   | Investment  | Direct subsidiary                           | 324                             | -                | "                                      |
| 14. BJC Commerce Company Limited  | Retail  | Direct subsidiary                           | 5,591                           | 586              | "                                      |
| 15. Cosma Medical Company Limited   | Distribution of pharmaceutical products, medical equipment and supplies | Indirect subsidiary                         | 466,527                         | 222,784          | "                                      |
| 16. BJC Ogenki Company Limited  | Retail  | Indirect subsidiary                         | 1,329                           | 4,201            | "                                      |
| 17. Montana Company Limited   | Distribution of pharmaceutical products, medical equipment and supplies | Direct subsidiary                           | 461                             | 92               | "                                      |
| 18. Rubia Industries Limited  | Manufacture of soap, cosmetics and confectionery                        | Direct subsidiary                           | 4,774                           | 6,608            | "                                      |
| 19. T.C.C. Technology Company Limited                                     | Rendering services of information technology                            | Direct subsidiary                           | 374                             | (2,327)          | "                                      |
| 20. Thai Beverage Can Limited   | Manufacture of aluminum cans  | Direct subsidiary                           | 208                             | 983              | "                                      |
| 21. Thai Corp International (Vietnam) Company Limited                     | Agent   | Subsidiary of indirect subsidiary           | 2,663                           | 3,761            | "                                      |
| 22. Thai Glass Industries Public Company Limited                          | Manufacture of glass containers   | Direct subsidiary                           | 9,211                           | 8,278            | "                                      |
| 23. Thai Glass Technology Company Limited                                 | Seminar and training center   | Direct subsidiary                           | 9                               | 7                | "                                      |
| 24. Thai Malaya Glass Company Limited                                     | Manufacture of glass containers   | Indirect subsidiary                         | 53,917                          | 7,025            | "                                      |
| 25. Thai-Scandic Steel Company Limited                                    | Manufacture of galvanized steel structures                              | Indirect subsidiary                         | 347                             | 10,926           | "                                      |
| <b>Total</b>  |   |   | <b>1,574,735</b>                | <b>1,096,271</b> |  |
| <b>Associates</b>   |   |   |                                 |                  |  |
| 1. Gaew Grung Thai Company Limited Conso Input                            | Trading cullets, glass bottle, plastics and used supplies               | Associate, subsidiary holds 25% of shares   | 215                             | 6                | Sale of goods and services plus margin |
| 2. TCC Logistics and Warehouse Company Limited                            | Distribution Business   | Common directors and/or common shareholders | 78,973                          | -                | "                                      |
| <b>Total</b>  |   |   | <b>79,188</b>                   | <b>6</b>         |  |
| <b>Joint ventures</b>   |   |   |                                 |                  |  |
| 1. Malaya Glass Products Sdn Bhd  | Manufacture of glass containers   | Subsidiary of joint venture                 | 4,605                           | 6,707            | Sale of goods and services plus margin |
| 2. Malaya-Vietnam Glass Limited   | Manufacture of glass containers   | Subsidiary of joint venture                 | 16,830                          | 28,758           | "                                      |
| 3. Thai Dairy Company Limited (Formerly BJC Danone Dairy Company Limited) | Manufacture and distribute fresh yogurt and milk product                | Indirect subsidiary                         | 944                             | 5,620            | "                                      |
| 4. BJC & CF (Thailand) Company Limited                                    | Manufacture and distribution of pharmaceutical products                 | Joint venture                               | 8                               | -                | "                                      |
| 5. BJC-MPM (Lao) Sole Company Limited                                     | Consultant service in trade and investment                              | Subsidiary of joint venture                 | 6,853                           | -                | "                                      |
| 6. Berli Dynaplast Company Limited  | Manufacture of rigid plastic containers                                 | Joint venture                               | 5,337                           | 5,608            | "                                      |
| <b>Total</b>  |   |   | <b>34,577</b>                   | <b>46,693</b>    |  |

| Related Company                                    | Type of business   | Relationship with the Company               | Value (in thousand Baht) |           | Business transaction                   |
|--|--|---|--------------------------|-----------|--|
|  |  |   | 31-Dec-15                | 31-Dec-14 |  |
| <b>Other related parties</b>                       |  |   |                          |           |  |
| 1. Additive Food Company Limited                   | Sale of food and product for animal                          | Common directors and/or common shareholders | 20                       | -         | Sale of goods and services plus margin |
| 2. Anantasiri Pattana Company Limited              | Property management  | Common directors and/or common shareholders | 101                      | 516       | "                                      |
| 3. Asiatic House Company Limited                   | Real estate  | Common directors and/or common shareholders | 105                      | 173       | "                                      |
| 4. Asset Management Advisory Company Limited       | Investment advisory and asset management                     | Common directors and/or common shareholders | 302                      | 229       | "                                      |
| 5. At Mediafront Company Limited                   | Advertisement and publication services businesses            | Common directors and/or common shareholders | 152                      | 459       | "                                      |
| 6. Athimart Company Limited                        | Spirits distiller  | Co-director                                 | 351                      | 391       | "                                      |
| 7. Asiatic Hotel Collection Company Limited        | Hotel and restaurant   | Common directors and/or common shareholders | 28                       | -         | "                                      |
| 8. Asset World Leisure Company Limited             | Laundry Service  | Common directors and/or common shareholders | 4,361                    | 1,191     | "                                      |
| 9. Asset World Retail Company Limited              | Shopping center management                                   | Common directors and/or common shareholders | 1,626                    | -         | "                                      |
| 10. Asset World Synergy Company Limited            | Real estate  | Common directors and/or common shareholders | 48                       | -         | "                                      |
| 11. Baanbong Vetchakij Company Limited             | Clinical businesses  | Common directors and/or common shareholders | 12,889                   | 13,194    | "                                      |
| 12. Bangna Glass Company Limited                   | Glass bottle manufacturer & distributor                      | Common directors and/or common shareholders | 211                      | 213       | "                                      |
| 13. Bangna Pattanakit Company Limited              | Warehouse businesses   | Common directors and/or common shareholders | 54                       | 54        | "                                      |
| 14. Beer Thai (1991) Public Company Limited        | Spirits distiller  | Co-director                                 | 643,187                  | 553,647   | "                                      |
| 15. Beerthip Brewery (1991) Company Limited        | Spirits distiller  | Co-director                                 | 375,017                  | 526,024   | "                                      |
| 16. Bodhi Tree Landscape Company Limited           | Real estate  | Common directors and/or common shareholders | 351                      | 606       | "                                      |
| 17. Bangkok Land And Houses Public Company Limited | Real estate  | Common directors and/or common shareholders | 487                      | -         | "                                      |
| 18. Business Process Outsourcing Company Limited   | Business management and business consultant                  | Common directors and/or common shareholders | 17                       | -         | "                                      |
| 19. Charoenwannakij Company Limited                | Investment   | Common directors and/or common shareholders | 950                      | 754       | "                                      |
| 20. Cosmos Brewery (Thailand) Company Limited      | Spirits distiller  | Co-director                                 | 91,687                   | 94,946    | "                                      |
| 21. Cristalla Company Limited                      | Sugar cane planting  | Common directors and/or common shareholders | 5,550                    | 4,295     | "                                      |
| 22. Cha-Am Resort Town Company Limited             | Real estate  | Common directors and/or common shareholders | 25                       | 14        | "                                      |
| 23. CAC Company Limited                            | Financial and investment advisory                            | Common directors and/or common shareholders | 3,827                    | 666       | "                                      |
| 24. Chang International Company Limited            | Advertisement and public relations service                   | Common directors and/or common shareholders | 51                       | 28        | "                                      |
| 25. Cash van management Company Limited            | Transportation and distribution services                     | Common directors and/or common shareholders | 1                        | -         | "                                      |
| 26. Concept Land 8 Company Limited                 | Agriculture businesses                                       | Common directors and/or common shareholders | 38                       | -         | "                                      |
| 27. Concept Land 7 Company Limited                 | Real estate  | Common directors and/or common shareholders | 34                       | -         | "                                      |
| 28. Dhanasindhi Company Limited                    | Buildings construction                                       | Common directors and/or common shareholders | 2,648                    | 2,664     | "                                      |
| 29. DhosPaak Company Limited                       | Advertisement and public relations                           | Common directors and/or common shareholders | 1,285                    | 900       | "                                      |
| 30. Eastern Chemical Company Limited               | Manufacture and sale of ethanol fuel in domestic and foreign | Common directors and/or common shareholders | 131                      | 47        | "                                      |
| 31. Eurasia Hotels and Resorts Company Limited     | Room for rent service and sale food and drink                | Common directors and/or common shareholders | -                        | 509       | "                                      |
| 32. ESPN International Company Limited             | Real estate  | Common directors and/or common shareholders | 69                       | -         | "                                      |
| 33. F & B International Company Limited            | Sale foods and beverages at Queen Sirikit convention center  | Common directors and/or common shareholders | 549                      | 531       | "                                      |
| 34. Food & Fun Company Limited                     | Foods and beverages  | Co-director                                 | 211                      | 283       | "                                      |
| 35. Fuengfuanant Company Limited                   | Spirits distiller  | Co-director                                 | 437                      | 302       | "                                      |
| 36. F&N Dairies (Thailand) Company Limited         | Manufacture and sale of dairy products and fruit juice       | Common directors and/or common shareholders | 3,079                    | 5,363     | "                                      |
| 37. F&N United Company Limited                     | Manufacture and distribution of ice cream                    | Common directors and/or common shareholders | 18,012                   | 7,422     | "                                      |
| 38. F&N Foods Pte Ltd                              | Manufacture and distribution of Dairy Products and Beverages | Common directors and/or common shareholders | 14,556                   | -         | "                                      |
| 39. F&N Beverages Manufacturing Sdn Bhd            | Manufacture and distribute foods & beverages                 | Common directors and/or common shareholders | 688,634                  | 429,750   | "                                      |

| Related Company  | Type of business                                     | Relationship with the Company               | Value (in thousand Baht) |           | Business transaction                   |
|--|--|---|--------------------------|-----------|--|
|  |  |   | 31-Dec-15                | 31-Dec-14 |  |
| <b>Other related parties</b>   |  |   |                          |           |  |
| 40. Food of Asia Company Limited   | Manufacture and distribute foods & beverages         | Common directors and/or common shareholders | 164                      | -         | Sale of goods and services plus margin |
| 41. Far East Publications Limited  | Distribution of home library reference books         | Common directors and/or common shareholders | 54                       | -         | "                                      |
| 42. Golden Wealth Company Limited  | Project consultant and project management            | Common directors and/or common shareholders | 1,845                    | 1,977     | "                                      |
| 43. Grand U Living Company Limited   | Real estate  | Common directors and/or common shareholders | 1                        | -         | "                                      |
| 44. Grand Unity Development Company Limited  | Condominiums and consultant in commercial management | Common directors and/or common shareholders | 2,528                    | 1,685     | "                                      |
| 45. Golden Land Property Development Public Company Limited                            | Real estate  | Co-director                                 | 3,710                    | 2,923     | "                                      |
| 46. Golden Land Residences Company Limited   | Real estate  | Common directors and/or common shareholders | 3,469                    | 1,955     | "                                      |
| 47. Hotel World 8 Company Limited  | Hotel  | Common directors and/or common shareholders | 63                       | -         | "                                      |
| 48. Hotel World 7 Company Limited  | Hotel  | Common directors and/or common shareholders | 192                      | -         | "                                      |
| 49. Hotel World 4 Company Limited  | Hotel  | Common directors and/or common shareholders | 91                       | -         | "                                      |
| 50. Hotel World 5 Company Limited  | Hotel  | Common directors and/or common shareholders | 98                       | -         | "                                      |
| 51. Hotel World 9 Company Limited  | Hotel  | Common directors and/or common shareholders | 84                       | -         | "                                      |
| 52. Hotel World 12 Company Limited   | Hotel  | Common directors and/or common shareholders | 68                       | -         | "                                      |
| 53. Horeca Management Company Limited  | Distribution channel management                      | Common directors and/or common shareholders | 145                      | -         | "                                      |
| 54. I Laundry Service Company Limited  | Garment & laundry business                           | Common directors and/or common shareholders | -                        | 276       | "                                      |
| 55. Kalae Night Bazaar Company Limited   | Rental space provider and Utilities                  | Co-director                                 | 998                      | 961       | "                                      |
| 56. Kanchanasingorn Company Limited  | Spirits distiller                                    | Co-director                                 | 449                      | 489       | "                                      |
| 57. Kankwan Company Limited  | Spirits distiller                                    | Co-director                                 | 706                      | 782       | "                                      |
| 58. Kaset thip (2010) Company Limited  | Agricultural material provider                       | Common directors and/or common shareholders | 53                       | 39        | "                                      |
| 59. Kasem subsiri Company Limited  | Real estate  | Common directors and/or common shareholders | 140                      | 51        | "                                      |
| 60. Kasem subsiri 1 Company Limited  | Hotel  | Common directors and/or common shareholders | 273                      | -         | "                                      |
| 61. Lan Chang Development Company Limited  | Real estate  | Common directors and/or common shareholders | 326                      | 505       | "                                      |
| 62. Lastica Company Limited  | Trading of raw rubber                                | Common directors and/or common shareholders | -                        | 1         | "                                      |
| 63. Asset World Estate Company Limited (Formerly Lifestyle Foodcourts Company Limited) | Food center and Intellectual Property (IP) services  | Common directors and/or common shareholders | 951                      | 245       | "                                      |
| 64. Luckchai Liquor Trading Company Limited  | Spirits distributor                                  | Co-director                                 | 457                      | 470       | "                                      |
| 65. Lertrathakarn Company Limited  | Real estate  | Common directors and/or common shareholders | 1,718                    | 1,446     | "                                      |
| 66. Mongkolsamai Company Limited   | Spirits distiller                                    | Co-director                                 | 369                      | 334       | "                                      |
| 67. Muangkao Company Limited   | Real estate  | Common directors and/or common shareholders | 42                       | 30        | "                                      |
| 68. Media Front Company Limited  | Real estate  | Common directors and/or common shareholders | 201                      | 47        | "                                      |
| 69. Metropole Hotel and Resort Company Limited   | Hotel  | Common directors and/or common shareholders | 506                      | 261       | "                                      |
| 70. MS & KC Development Company Limited  | Real estate  | Common directors and/or common shareholders | 531                      | -         | "                                      |
| 71. Moshon Entertainment Company Limited   | Production of film and videotape                     | Common directors and/or common shareholders | 15                       | -         | "                                      |
| 72. N.C.C. Exhibition Organizer Company Limited  | Building management and project management           | Common directors and/or common shareholders | -                        | 12        | "                                      |
| 73. N.C.C. Management & Development Company Limited                                    | Space rental for exhibition businesses               | Common directors and/or common shareholders | 2,253                    | 1,694     | "                                      |
| 74. Nateechai Company Limited  | Spirits distiller                                    | Co-director                                 | 402                      | 626       | "                                      |
| 75. Natura (2008) Company Limited  | Bio diesel businesses                                | Common directors and/or common shareholders | -                        | 1         | "                                      |
| 76. Nongkhai Country Golf Club Company Limited   | Golf course & real estate                            | Common directors and/or common shareholders | 9                        | 20        | "                                      |
| 77. North Park Golf And Sport Club Company Limited                                     | Golf and sport club service                          | Co-director                                 | 2,057                    | 1,837     | "                                      |
| 78. Num Kijjakarn Company Limited  | Spirits distributor                                  | Common directors and/or common shareholders | 1,025                    | 1,172     | "                                      |
| 79. Num Muang Company Limited  | Spirits distributor                                  | Common directors and/or common shareholders | 3,396                    | 4,107     | "                                      |
| 80. Num Nakorn Company Limited   | Spirits distributor                                  | Common directors and/or common shareholders | 2,958                    | 1,711     | "                                      |
| 81. Num Palang Company Limited   | Spirits distributor                                  | Common directors and/or common shareholders | 4,617                    | 4,028     | "                                      |
| 82. Num Thip Company Limited   | Sale of alcohol, soda and water                      | Common directors and/or common shareholders | 1,623                    | 4,973     | "                                      |
| 83. Num Thurakij Company Limited   | Spirits distributor                                  | Common directors and/or common shareholders | 15                       | 3,616     | "                                      |
| 84. Num Yuk Company Limited  | Spirits distributor                                  | Common directors and/or common shareholders | 673                      | 5,304     | "                                      |
| 85. Numrungron Company Limited   | Spirits distributor and alcohol consultant service   | Common directors and/or common shareholders | 853                      | 1,627     | "                                      |

| Related Company                                  | Type of business  | Relationship with the Company               | Value (in thousand Baht) |           | Business transaction                   |
|--|---|---|--------------------------|-----------|--|
|  |   |   | 31-Dec-15                | 31-Dec-14 |  |
| <b>Other related parties</b>                     |   |   |                          |           |  |
| 86. North Park Real Estate Company Limited       | Golf Course service   | Common directors and/or common shareholders | 693                      | 5,342     | Sale of goods and services plus margin |
| 87. New Multi Mine Company Limited               | Hotel   | Common directors and/or common shareholders | 161                      | 14,404    | "                                      |
| 88. North Sathorn Realty Company Limited         | Real estate   | Common directors and/or common shareholders | 2,030                    | 1,341     | "                                      |
| 89. Nize Hotel Company Limited                   | Real estate   | Common directors and/or common shareholders | 67                       | -         | "                                      |
| 90. Oishi Group Public Company Limited           | Japanese restaurant businesses                                | Common directors and/or common shareholders | 4,024                    | 11,439    | "                                      |
| 91. Oishi Trading Company Limited                | Sale and produce instant Japanese foods                       | Common directors and/or common shareholders | 29,685                   | 13,845    | "                                      |
| 92. Oishi Ramen Company Limited                  | Sale of foods & beverages                                     | Common directors and/or common shareholders | 464                      | 131       | "                                      |
| 93. Office World 1 Company Limited               | Real estate   | Common directors and/or common shareholders | 144                      | -         | "                                      |
| 94. Paksong Capital Company Limited              | Investment  | Common directors and/or common shareholders | 236                      | 193       | "                                      |
| 95. Pan International (Thailand) Company Limited | Purchasing service, wholesale spare parts                     | Co-director                                 | 21                       | 4         | "                                      |
| 96. Phanthamaitree Company Limited               | Real estate   | Co-director                                 | (262)                    | 244       | "                                      |
| 97. Pisetkij Company Limited                     | Trading cullet, glass bottle                                  | Co-director                                 | 171                      | 172       | "                                      |
| 98. Plantheon Company Limited                    | Investment in related agricultural industrial businesses      | Common directors and/or common shareholders | 1,436                    | 1,591     | "                                      |
| 99. Plantheon Trading Company Limited            | Sugar and agricultural product trading                        | Co-director                                 | 954                      | 631       | "                                      |
| 100. Pomcharoen Company Limited                  | Sale of alcohol, soda and water                               | Common directors and/or common shareholders | 3,163                    | 564       | "                                      |
| 101. Pomchock Company Limited                    | Sale of alcohol, soda and water                               | Common directors and/or common shareholders | 3,358                    | 1,294     | "                                      |
| 102. Pomkit Company Limited                      | Sale of alcohol, soda and water                               | Common directors and/or common shareholders | 3,482                    | 621       | "                                      |
| 103. Pomklang Company Limited                    | Sale of alcohol, soda and water                               | Common directors and/or common shareholders | 3,089                    | 1,696     | "                                      |
| 104. Pomnakorn Company Limited                   | Sale of alcohol and beer                                      | Common directors and/or common shareholders | 4,025                    | 1,188     | "                                      |
| 105. Pompalang Company Limited                   | Sale of alcohol, soda and water                               | Common directors and/or common shareholders | 2,950                    | 632       | "                                      |
| 106. Modern Trade Management Company Limited     | Spirits distiller   | Co-director                                 | 169                      | -         | "                                      |
| 107. Pridiprapa Company Limited                  | Hotel business  | Common directors and/or common shareholders | 82                       | 82        | "                                      |
| 108. Pomburapa Company Limited                   | Sale and imported of spirits                                  | Common directors and/or common shareholders | 3,366                    | 1,025     | "                                      |
| 109. Pomtip (2012) Company Limited               | Sale of beer and beverages                                    | Common directors and/or common shareholders | 4,569                    | 869       | "                                      |
| 110. Pornpatanasin Company Limited               | Agriculture businesses  | Common directors and/or common shareholders | 936                      | -         | "                                      |
| 111. Pramuanphon Company Limited                 | Distributor and spirits distiller                             | Common directors and/or common shareholders | 231                      | -         | "                                      |
| 112. Permsubsirir 2 Company Limited              | Shopping center   | Common directors and/or common shareholders | 62                       | -         | "                                      |
| 113. Quality Pineapple Products Company Limited  | Manufacture of pineapple products                             | Common directors and/or common shareholders | 731                      | 517       | "                                      |
| 114. Red Bull Distillery (1988) Company Limited  | Distributor and spirits distiller                             | Common directors and/or common shareholders | 445                      | 920       | "                                      |
| 115. Riverside Masterplan Company Limited        | Property management   | Common directors and/or common shareholders | 180                      | (40)      | "                                      |
| 116. Ratchayothin Tower Company Limited          | Real estate   | Common directors and/or common shareholders | 201                      | 56        | "                                      |
| 117. Retail World 6 Company Limited              | Shopping center   | Common directors and/or common shareholders | 123                      | -         | "                                      |
| 118. S&S Sukhumvit Company Limited               | Real estate   | Common directors and/or common shareholders | 7                        | 8         | "                                      |
| 119. S.A.S. Trading Company Limited              | Investment in overseas hotel business                         | Common directors and/or common shareholders | 48                       | 48        | "                                      |
| 120. S.S. Karnsura Company Limited               | Spirits distiller   | Co-director                                 | 416                      | 447       | "                                      |
| 121. Sang Som Company Limited                    | Spirits distiller   | Co-director                                 | 2,006                    | 1,494     | "                                      |
| 122. Serm Suk Public Company Limited             | Manufacture and sale of beverage                              | Common directors and/or common shareholders | 286,421                  | 387,324   | "                                      |
| 123. Service Alliance Company Limited            | Parking space management                                      | Common directors and/or common shareholders | 269                      | 410       | "                                      |
| 124. Siam Food Products Public Company Limited   | Manufacture, export, sale of secondary processed agricultural | Common directors and/or common shareholders | 3,805                    | 4,610     | "                                      |
| 125. Siam Realty Company Limited                 | Property management   | Common directors and/or common shareholders | 5                        | 5         | "                                      |
| 126. Simathurakij Company Limited                | Distributor and spirits distiller                             | Co-director                                 | 402                      | 429       | "                                      |
| 127. Siriwana Company Limited                    | Investment  | Common directors and/or common shareholders | 135                      | 127       | "                                      |
| 128. Southeast Capital Company Limited           | Vehicle business  | Co-director                                 | 1,229                    | 1,248     | "                                      |
| 129. Southeast Insurance Public Company Limited  | Insurance businesses  | Co-director                                 | 14,896                   | 8,789     | "                                      |
| 130. Southeast Group Company Limited             | Car and office supplies leasing                               | Common directors and/or common shareholders | 298                      | 149       | "                                      |

| Related Company  | Type of business   | Relationship with the Company               | Value (in thousand Baht) |           | Business transaction                   |
|--|--|---|--------------------------|-----------|--|
|  |  |   | 31-Dec-15                | 31-Dec-14 |  |
| <b>Other related parties</b>                               |  |   |                          |           |  |
| 131. Southeast Life Insurance Public Company Limited       | Life insurance businesses  | Co-director                                 | 6,965                    | 4,949     | Sale of goods and services plus margin |
| 132. SPM Food & Beverage Company Limited                   | Manufacture and sale liquor beer, soda and all beverage  | Common directors and/or common shareholders | 34                       | 26        | "                                      |
| 133. Sports and Recreation Management Company Limited      | Sport service  | Co-director                                 | 55                       | 43        | "                                      |
| 134. Sura Bangyikhan Company Limited                       | Spirits distiller  | Co-director                                 | 653                      | (7)       | "                                      |
| 135. Sura Piset Thipharat Company Limited                  | Spirits distributor  | Common directors and/or common shareholders | 339                      | 689       | "                                      |
| 136. Surasate Company Limited                              | Real estate  | Co-director                                 | -                        | 125       | "                                      |
| 137. Serm Suk Beverage Company Limited                     | Manufacture and distribution of beverages  | Common directors and/or common shareholders | 8,850                    | 1,619     | "                                      |
| 138. Sathorn Subsin Company Limited                        | Real estate  | Common directors and/or common shareholders | 54                       | 49        | "                                      |
| 139. SMJC Development Company Limited                      | Restaurant   | Common directors and/or common shareholders | 30                       | 37        | "                                      |
| 140. Sin Somnuk Company Limited                            | Port Business  | Common directors and/or common shareholders | 105                      | 14        | "                                      |
| 141. Suvannaphum Investment Company Limited                | Holding company  | Common directors and/or common shareholders | (291)                    | -         | "                                      |
| 142. T.C.C. Commercial Property Management Company Limited | Property management and sale of foods & beverages  | Common directors and/or common shareholders | 2,444                    | 1,184     | "                                      |
| 143. T.C.C. Holding Company Limited                        | Holding company  | Major shareholders and co-directors         | 3,696                    | 4,036     | "                                      |
| 144. T.C.C. Hotel Collection Company Limited               | Hotel and restaurant   | Co-director                                 | 796                      | 2,314     | "                                      |
| 145. Tawanna Night Bazaar Company Limited                  | Rental space provider  | Co-director                                 | 346                      | 235       | "                                      |
| 146. TCC Capital Land Limited                              | Real estate  | Common directors and/or common shareholders | 2,109                    | 1,735     | "                                      |
| 147. TCC Hotel Group Company Limited                       | Investment   | Common directors and/or common shareholders | (834)                    | 1,271     | "                                      |
| 148. TCC Hotel Management Company Limited                  | Real estate  | Common directors and/or common shareholders | 563                      | -         | "                                      |
| 149. TCC Land Company Limited                              | Mortgage, pawn, sale of consignment and other business transaction related to immovable assets | Common directors and/or common shareholders | 11,416                   | 6,742     | "                                      |
| 150. TCC Land Commercial Company Limited                   | Asset management provider  | Common directors and/or common shareholders | 431                      | 1,169     | "                                      |
| 151. TCC Land Development Company Limited                  | Real estate  | Common directors and/or common shareholders | 518                      | 195       | "                                      |
| 152. TCC Land Industrial and Logistics Company Limited     | Project management and project consultant  | Common directors and/or common shareholders | 156                      | 289       | "                                      |
| 153. Deesermkit Company Limited                            | Real estate  | Common directors and/or common shareholders | 40                       | 73        | "                                      |
| 154. TCC Land International (Thailand) Company Limited     | Real estate  | Common directors and/or common shareholders | 49                       | 48        | "                                      |
| 155. TCC Land Logistics Company Limited                    | Real estate  | Common directors and/or common shareholders | -                        | 17        | "                                      |
| 156. TCC Land Retail Company Limited                       | Hotel, restaurant, bar, night club, bowling businesses   | Common directors and/or common shareholders | 1,235                    | 1,514     | "                                      |
| 157. TCC Luxury Hotels and Resort Company Limited          | Hotel and restaurant   | Common directors and/or common shareholders | 1,322                    | 424       | "                                      |
| 158. Value Hotels Company Limited                          | Hotel and restaurant   | Common directors and/or common shareholders | 45                       | 16        | "                                      |
| 159. TCCCL Asoke Company Limited                           | Real estate  | Common directors and/or common shareholders | 11                       | 162       | "                                      |
| 160. TCCCL Narathiwad Company Limited                      | Real estate  | Common directors and/or common shareholders | 4                        | 88        | "                                      |
| 161. TCCCL Sena Company Limited                            | Real estate  | Common directors and/or common shareholders | 11                       | 12        | "                                      |
| 162. Terragro Bio-Tech Company Limited                     | Biogas manufacturing businesses  | Common directors and/or common shareholders | 89                       | 174       | "                                      |
| 163. Terragro Company Limited                              | Agriculture  | Co-director                                 | 622                      | 254       | "                                      |
| 164. Terragro Fertilizer Company Limited                   | Manufacture and sale of chemical fertilizer  | Common directors and/or common shareholders | 4,613                    | 6,027     | "                                      |
| 165. Terragro Land1 Company Limited                        | Agricultural garden service  | Common directors and/or common shareholders | 572                      | 604       | "                                      |
| 166. Terragro Land2 Company Limited                        | Agricultural garden service  | Common directors and/or common shareholders | 9                        | 2         | "                                      |
| 167. Terragro Technology Company Limited                   | Irrigation system and agricultural technology development businesses                           | Common directors and/or common shareholders | 1                        | 1         | "                                      |
| 168. Thai Agro Products Company Limited                    | Processing agricultural products   | Common directors and/or common shareholders | 1                        | 1         | "                                      |
| 169. Thai Alcohol Public Company Limited                   | Alcohol Manufacture  | Common directors and/or common shareholders | 933                      | 1,314     | "                                      |
| 170. Thai Beverage Energy Company Limited                  | Production and sale of fertilizer and biogas   | Common directors and/or common shareholders | -                        | 125       | "                                      |
| 171. Thai Beverage Logistics Company Limited               | Logistic   | Co-director                                 | 13,972                   | 7,416     | "                                      |
| 172. Thai Beverage Marketing Company Limited               | Sale and imported of spirits   | Co-director                                 | 32                       | 207       | "                                      |
| 173. Thai Beverage Public Company Limited                  | Investment   | Co-director                                 | 68,937                   | 64,688    | "                                      |

| Related Company   | Type of business  | Relationship with the Company               | Value (in thousand Baht)        |                  | Business transaction                   |
|---|---|---|---------------------------------|------------------|--|
|   |   |   | For the year ended<br>31-Dec-15 | 31-Dec-14        |  |
| <b>Other related parties</b>  |   |   |                                 |                  |  |
| 174. Thai Beverage Recycle Company Limited  | Sale of packaging and glass containers                      | Co-director                                 | 4,321,534                       | 4,204,697        | Sale of goods and services plus margin |
| 175. Thai Cooperage Company Limited   | Manufacture and sale of oak barrels                         | Common directors and/or common shareholders | 1                               | 1                | "                                      |
| 176. Thai Drink Company Limited   | Manufacture and distributor of liquor, beer and soda drinks | Co-director                                 | 7,743                           | 35               | "                                      |
| 177. Thanapakdi Company Limited   | Spirits distiller   | Co-director                                 | 490                             | 494              | "                                      |
| 178. The Chonburi Sugar Corp. Ltd.  | Manufacture of sugar  | Co-director                                 | 1,700                           | -                | "                                      |
| 179. The Suphanburi Sugar Industry Company Limited  | Manufacture, sale and export sugar                          | Common directors and/or common shareholders | 1,928                           | 4,336            | "                                      |
| 180. Theparunothai Company Limited  | Spirits distiller   | Co-director                                 | 410                             | 370              | "                                      |
| 181. Thip Kamphaengphet Bio Energy Company Limited  | Manufacture and sale of electricity                         | Common directors and/or common shareholders | 593                             | 592              | "                                      |
| 182. Thip Sugar Kamphaengphet Company Limited   | Manufacture, sale, export sugar                             | Common directors and/or common shareholders | 53,711                          | 258,086          | "                                      |
| 183. Thip Sugar Sukhothai Company Limited   | Manufacture, sale, export sugar                             | Common directors and/or common shareholders | 105,058                         | 5,098            | "                                      |
| 184. Thippattana Arcade Company Limited   | Space rental services                                       | Common directors and/or common shareholders | 7,900                           | 8,699            | "                                      |
| 185. Thipsukhothai Bioenergy Company Limited  | Power & electricity plant                                   | Co-director                                 | 262                             | 445              | "                                      |
| 186. TCC Verngnakornkhasem Company Limited  | Real estate   | Common directors and/or common shareholders | 236                             | 97               | "                                      |
| 187. TCC Engineering services Company Limited   | Consulting engineering Service                              | Common directors and/or common shareholders | 997                             | 1,012            | "                                      |
| 188. The Metropole Hotel Phuket Company Limited   | Hotel   | Common directors and/or common shareholders | -                               | 231              | "                                      |
| 189. Thai-Lysaght Company Limited   | Distributor of zinc oxide and other chemical                | Common directors and/or common shareholders | 331                             | 538              | "                                      |
| 190. TCCCL Fourteen Company Limited   | Real estate   | Common directors and/or common shareholders | 50                              | 52               | "                                      |
| 191. TCC Hotel Asset Management Company Limited   | Real estate   | Common directors and/or common shareholders | 15,851                          | 3,405            | "                                      |
| 192. Thai Molasses Company Limited  | Sale of Molasses  | Common directors and/or common shareholders | -                               | 12               | "                                      |
| 193. Thai Retail Investment Fund  | Property Fund   | Common directors and/or common shareholders | 3,606                           | 1,534            | "                                      |
| 194. TCC Assets (Thailand) Company Limited  | Investment  | Common directors and/or common shareholders | 4,071                           | 300              | "                                      |
| 195. TCC Logistics and Warehouse Company Limited  | Distribution Business                                       | Common directors and/or common shareholders | -                               | 22,510           | "                                      |
| 196. Thai Beverage Training Company Limited   | Seminar and training center                                 | Common directors and/or common shareholders | -                               | 36               | "                                      |
| 197. Thip Sukhothai Bio-Tech Company Limited  | Production and distribution of organic fertilizers          | Common directors and/or common shareholders | 7,455                           | 30,982           | "                                      |
| 198. TCC Sirilanna Company Limited  | Project consultant and project management                   | Common directors and/or common shareholders | 437                             | -                | "                                      |
| 199. TCC Privilege Card Company Limited   | Investment  | Common directors and/or common shareholders | 571                             | 18               | "                                      |
| 200. Thip Suphanburi Bio Energy Company Limited   | Power and electricity plant                                 | Common directors and/or common shareholders | 6,651                           | -                | "                                      |
| 201. Thai Show 2013 Company Limited   | Show management service                                     | Common directors and/or common shareholders | 4                               | -                | "                                      |
| 202. United Winery and Distillery Company Limited   | Spirits distiller   | Co-director                                 | 457                             | 356              | "                                      |
| 203. Univentures Public Company Limited   | Real estate   | Common directors and/or common shareholders | 4,396                           | 4,271            | "                                      |
| 204. Univentures Asset Management Company Limited   | Consultant service in investment and management             | Common directors and/or common shareholders | 61                              | 48               | "                                      |
| 205. United home Company Limited  | Real estate   | Common directors and/or common shareholders | 34                              | -                | "                                      |
| 206. Vana Belle Tree Company Limited  | Trading in trees business                                   | Common directors and/or common shareholders | 89                              | 168              | "                                      |
| 207. VNU Exhibition Asia Pacific Company Limited  | Service of exhibitions, conferences and seminars            | Common directors and/or common shareholders | 132                             | 128              | "                                      |
| 208. The Street Retail Development Company Limited (Formerly Variety asset 5 Company Limited) | Real estate   | Common directors and/or common shareholders | 8,539                           | -                | "                                      |
| 209. Vana Belle Garden Company Limited  | Decorated of garden service                                 | Common directors and/or common shareholders | 10                              | (172)            | "                                      |
| 210. Wattanapat Trading Company Limited   | Real estate   | Co-director                                 | 584                             | 271              | "                                      |
| 211. Wiengsiri Company Limited  | Hotels, Resort & Golf course                                | Common directors and/or common shareholders | 1,683                           | 2,402            | "                                      |
| 212. World Book and Media Company Limited   | Book center and rental space provider                       | Common directors and/or common shareholders | 2,561                           | 1,974            | "                                      |
| 213. Wrangyer Beverage (2008) Company Limited   | Manufacture and sale of nourishment beverages               | Co-director                                 | 36,865                          | 46,426           | "                                      |
| <b>Total</b>  |   |   | <b>7,020,066</b>                | <b>6,863,558</b> |  |

## 1.2 Interest received

| Related Company                                  | Type of business  | Relationship with the Company     | Value (in thousand Baht) |               | Business transaction   |
|--|---|-----------------------------------|--------------------------|---------------|--|
|  |   |                                   | For the year ended       |               |  |
|  |   |                                   | 31-Dec-15                | 31-Dec-14     |  |
| <b>Subsidiaries</b>                              |   |                                   |                          |               |  |
| 1. Berli Jucker Cellox Limited                   | Manufacture of paper products   | Direct subsidiary                 | 39                       | 4,494         | The company charged interest on loan to subsidiary companies at the borrowing cost and market rates. |
| 2. Berli Jucker Foods Limited                    | Manufacture of snack foods  | Direct subsidiary                 | 12,681                   | 14,322        | "  |
| 3. Berli Jucker Logistics Limited                | Customs clearing, warehousing, transportation and distribution services | Direct subsidiary                 | 1,480                    | 458           | "  |
| 4. BJC Healthcare Company Limited                | Distribution of pharmaceutical products, medical equipment and supplies | Direct subsidiary                 | 8                        | 15            | "  |
| 5. BJH Investment Company Limited                | Investment  | Direct subsidiary                 | 349                      | -             | "  |
| 6. BJC Logistics and Warehouse Company Limited   | Investment  | Direct subsidiary                 | 3,039                    | 1,788         | "  |
| 7. BJC Packaging Company Limited                 | Investment  | Direct subsidiary                 | -                        | 1             | "  |
| 8. BJC Commerce Company Limited                  | Retail  | Direct subsidiary                 | -                        | 3             | "  |
| 9. Montana Company Limited                       | Distribution of pharmaceutical products, medical equipment and supplies | Direct subsidiary                 | 57                       | 1             | "  |
| 10. Phu Thai Group Joint Stock Company           | Sale of consumer products   | Subsidiary of indirect subsidiary | -                        | 3,786         | "  |
| 11. Thai Glass Industries Public Company Limited | Manufacture of glass containers   | Direct subsidiary                 | 11                       | 16,329        | "  |
| 12. Thai-Scandic Steel Company Limited           | Manufacture of galvanized steel structures                              | Indirect subsidiary               | -                        | 488           | "  |
| <b>Total</b>                                     |   |                                   | <b>17,664</b>            | <b>41,685</b> |  |
| <b>Joint ventures</b>                            |   |                                   |                          |               |  |
| 1. BJC-Mpoint International Company Limited      | Wholesale and retail  | Joint venture                     | 2,471                    | -             | The company charged interest on loan to joint venture at the borrowing cost and market rates.        |
| <b>Total</b>                                     |   |                                   | <b>2,471</b>             | <b>-</b>      |  |

## 1.3 Dividends received

| Related Company                                  | Type of business  | Relationship with the Company             | Value (in thousand Baht) |                  | Business transaction  |
|--|---|---|--------------------------|------------------|---|
|  |   |   | For the year ended       |                  |   |
|  |   |   | 31-Dec-15                | 31-Dec-14        |   |
| <b>Subsidiaries</b>                              |   |   |                          |                  |   |
| 1. Berli Jucker Cellox Limited                   | Manufacture of paper products   | Direct subsidiary                         | 39,263                   | 58,895           | The company were received dividend income upon declaration at rates as announced to other shareholders. |
| 2. Berli Jucker Foods Limited                    | Manufacture of snack foods  | Direct subsidiary                         | 29,312                   | 139,296          | "   |
| 3. Berli Jucker Logistics Limited                | Customs clearing, warehousing, transportation and distribution services | Direct subsidiary                         | 7,550                    | 57,324           | "   |
| 4. BJC Healthcare Company Limited                | Distribution of pharmaceutical products, medical equipment and supplies | Direct subsidiary                         | 234,200                  | 89,400           | "   |
| 5. BJC Packaging Company Limited                 | Investment  | Direct subsidiary                         | -                        | 288,727          | "   |
| 6. Montana Company Limited                       | Distribution of pharmaceutical products, medical equipment and supplies | Direct subsidiary                         | 264,259                  | 136,036          | "   |
| 7. Rubia Industries Limited                      | Manufacture of soap, cosmetics and confectionery                        | Direct subsidiary                         | 135,265                  | 200,399          | "   |
| 8. T.C.C. Technology Company Limited             | Rendering services of information technology                            | Direct subsidiary                         | 5,442                    | -                | "   |
| 9. Thai Beverage Can Limited                     | Manufacture of aluminum cans  | Direct subsidiary                         | 176,250                  | 131,250          | "   |
| 10. Thai Glass Industries Public Company Limited | Manufacture of glass containers   | Direct subsidiary                         | 248,014                  | 104,973          | "   |
| <b>Total</b>                                     |   |   | <b>1,139,555</b>         | <b>1,206,300</b> |   |
| <b>Associates</b>                                |   |   |                          |                  |   |
| 1. Gaew Grung Thai Company Limited Conso Input   | Trading cullets, glass bottle, plastics and used supplies               | Associate, subsidiary holds 25% of shares | -                        | 1,000            | The company were received dividend income upon declaration at rates as announced to other shareholders. |
| <b>Total</b>                                     |   |   | <b>-</b>                 | <b>1,000</b>     |   |
| <b>Joint ventures</b>                            |   |   |                          |                  |   |
| 1. Berli Asiatic Soda Company Limited            | Importer and distributor of soda ash                                    | Joint venture                             | 24,000                   | 38,400           | The company were received dividend income upon declaration at rates as announced to other shareholders. |
| 2. Berli Dynaplast Company Limited               | Manufacture of rigid plastic containers                                 | Joint venture                             | 21,070                   | 19,110           | "   |
| <b>Total</b>                                     |   |   | <b>45,070</b>            | <b>57,510</b>    |   |

**1.4 Income from allocation of administrative expenses**

| Related Company   | Type of business  | Relationship with the Company               | Value (in thousand Baht) |                | Business transaction   |
|---|---|---|--------------------------|----------------|--|
|   |   |   | 31-Dec-15                | 31-Dec-14      |  |
| <b>Subsidiaries</b>   |   |   |                          |                |  |
| 1. Berli Jucker Cellox Limited  | Manufacture of paper products   | Direct subsidiary                           | 13,733                   | 18,071         | The company charged management fee and other expenses such as Human Resource Management, Financial and Accounting Service, Legal Service, Information System Service to subsidiary company from allocated actual cost                        |
| 2. Berli Jucker Foods Limited   | Manufacture of snack foods  | Direct subsidiary                           | 15,107                   | 18,804         | "  |
| 3. Berli Jucker Logistics Limited   | Customs clearing, warehousing, transportation and distribution services | Direct subsidiary                           | 17,526                   | 8,110          | "  |
| 4. Berli Jucker Specialties Limited                                       | Sale of chemicals   | Direct subsidiary                           | -                        | 1,534          | "  |
| 5. Thai Dairy Company Limited (Formerly BJC Danone Dairy Company Limited) | Manufacture and distribute fresh yogurt and milk product                | Indirect subsidiary                         | 5,552                    | -              | "  |
| 6. BJC Healthcare Company Limited   | Distribution of pharmaceutical products, medical equipment and supplies | Direct subsidiary                           | 816                      | 31,959         | "  |
| 7. BJH Investment Company Limited   | Investment  | Direct subsidiary                           | 39,225                   | -              | "  |
| 8. BJC Packaging Company Limited  | Investment  | Direct subsidiary                           | 6,602                    | -              | "  |
| 9. BJC Commerce Company Limited   | Retail  | Direct subsidiary                           | 336                      | -              | "  |
| 10. Cosma Medical Company Limited   | Distribution of pharmaceutical products, medical equipment and supplies | Indirect subsidiary                         | 4,225                    | 13,488         | "  |
| 11. Ichiban Company Limited   | Manufacture of soybean  | Indirect subsidiary                         | 16                       | -              | "  |
| 12. Montana Company Limited   | Distribution of pharmaceutical products, medical equipment and supplies | Direct subsidiary                           | 316                      | 1,886          | "  |
| 13. Phu Thai Group Joint Stock Company                                    | Sale of consumer products   | Subsidiary of indirect subsidiary           | 2,201                    | -              | "  |
| 14. Rubia Industries Limited  | Manufacture of soap, cosmetics and confectionery                        | Direct subsidiary                           | 11,976                   | 14,170         | "  |
| 15. T.C.C. Technology Company Limited                                     | Rendering services of information technology                            | Direct subsidiary                           | 16,145                   | 15,363         | "  |
| 16. Thai Beverage Can Limited   | Manufacture of aluminum cans  | Direct subsidiary                           | 5,025                    | 6,956          | "  |
| 17. Thai Corp International (Vietnam) Company Limited                     | Agent   | Subsidiary of indirect subsidiary           | 5,061                    | 1,115          | "  |
| 18. Thai Glass Industries Public Company Limited                          | Manufacture of glass containers   | Direct subsidiary                           | 99,426                   | 47,377         | "  |
| 19. Thai Glass Technology Company Limited                                 | Seminar and training center   | Direct subsidiary                           | 201                      | -              | "  |
| 20. Thai Malaya Glass Company Limited                                     | Manufacture of glass containers   | Indirect subsidiary                         | 9,562                    | 11,712         | "  |
| 21. Thai-Scandic Steel Company Limited                                    | Manufacture of galvanized steel structures                              | Indirect subsidiary                         | 13,708                   | 15,665         | "  |
| <b>Total</b>  |   |   | <b>266,759</b>           | <b>206,210</b> |  |
| <b>Associates</b>   |   |   |                          |                |  |
| 1. Gaew Grung Thai Company Limited Conso Input                            | Trading cullets, glass bottle, plastics and used supplies               | Associate, subsidiary holds 25% of shares   | 600                      | 3,343          | The company and subsidiary company charged management fee and other expenses such as Human Resource Management, Financial and Accounting Service, Legal Service, Information System Service to associates company from allocated actual cost |
| 2. TCC Logistics and Warehouse Company Limited                            | Distribution Business   | Common directors and/or common shareholders | 19,947                   | -              | "  |
| <b>Total</b>  |   |   | <b>20,547</b>            | <b>3,343</b>   |  |
| <b>Joint ventures</b>   |   |   |                          |                |  |
| 1. Malaya Glass Products Sdn Bhd  | Manufacture of glass containers   | Subsidiary of joint venture                 | 2,635                    | 3,000          | The company charged management fee and other expenses such as Human Resource Management, Financial and Accounting Service, Legal Service, Information System Service to joint ventures company from allocated actual cost.                   |
| 2. Thai Dairy Company Limited (Formerly BJC Danone Dairy Company Limited) | Manufacture and distribute fresh yogurt and milk product                | Indirect subsidiary                         | 3,104                    | 2,933          | "  |
| 3. BJC & CF (Thailand) Company Limited                                    | Manufacture and distribution of pharmaceutical products                 | Joint venture                               | 604                      | 250            | "  |
| 4. BJC Marine Resources Development Company Limited                       | Operated in lease prawn ponds and equipment                             | Joint venture                               | 90                       | 90             | "  |
| <b>Total</b>  |   |   | <b>6,433</b>             | <b>6,273</b>   |  |



**1.5 Other income**

| Related Company  | Type of business  | Relationship with the Company               | Value (in thousand Baht) |                | Business transaction  |
|--|---|---|--------------------------|----------------|---|
|  |   |   | For the year ended       |                |   |
|  |   |   | 31-Dec-15                | 31-Dec-14      |   |
| <b>Subsidiaries</b>  |   |   |                          |                |   |
| 1. Asia Books Company Limited  | Retailer of books and magazines   | Indirect subsidiary                         | 3,401                    | 2,688          | The company were received other income from subsidiary company at the contractually agreed prices.                        |
| 2. Berli Jucker Cellox Limited   | Manufacture of paper products   | Direct subsidiary                           | 22                       | 61             | "   |
| 3. Berli Jucker Foods Limited  | Manufacture of snack foods  | Direct subsidiary                           | 13                       | 233            | "   |
| 4. Berli Jucker Logistics Limited  | Customs clearing, warehousing, transportation and distribution services | Direct subsidiary                           | 46,885                   | 58,980         | "   |
| 5. Berli Jucker Specialties Limited  | Sale of chemicals   | Direct subsidiary                           | -                        | 2              | "   |
| 6. Thai Dairy Company Limited (Formerly BJC Danone Dairy Company Limited)              | Manufacture and distribute fresh yogurt and milk product                | Indirect subsidiary                         | 1,057                    | -              | "   |
| 7. BJC Specialties Company Limited   | Retail  | Direct subsidiary                           | 95                       | -              | "   |
| 8. BJC Healthcare Company Limited  | Distribution of pharmaceutical products, medical equipment and supplies | Direct subsidiary                           | 298,359                  | 182,266        | "   |
| 9. BJH Investment Company Limited  | Investment  | Direct subsidiary                           | 5,715                    | -              | "   |
| 10. BJC Industrial and Trading Company Limited   | Sale of imaging product, stationery and construction supplies           | Direct subsidiary                           | 126                      | 2              | "   |
| 11. Montana Marketing Company Limited (Formerly BJC Mahe Medical Company Limited)      | Distribution of pharmaceutical products and medical supplies            | Indirect subsidiary                         | -                        | 251            | "   |
| 12. BJC Packaging Company Limited  | Investment  | Direct subsidiary                           | 2,271                    | 2              | "   |
| 13. BJC Commerce Company Limited   | Retail  | Direct subsidiary                           | -                        | 36             | "   |
| 14. Cosma Medical Company Limited  | Distribution of pharmaceutical products, medical equipment and supplies | Indirect subsidiary                         | 256,560                  | 297            | "   |
| 15. Distri-Thai Limited  | Retailer of books and magazines   | Subsidiary of indirect subsidiary           | -                        | 2              | "   |
| 16. Cosma Trading Company Limited (Formerly Gold Medallion Limited)                    | Dormant   | Subsidiary of indirect subsidiary           | -                        | 2              | "   |
| 17. Ichiban Company Limited  | Manufacture of soybean  | Indirect subsidiary                         | 15                       | -              | "   |
| 18. BJC Ogenki Company Limited   | Retail  | Indirect subsidiary                         | 1,527                    | 316            | "   |
| 19. Marble & Stones Company Limited  | Dormant   | Indirect subsidiary                         | -                        | 2              | "   |
| 20. Montana Company Limited  | Distribution of pharmaceutical products, medical equipment and supplies | Direct subsidiary                           | -                        | 7              | "   |
| 21. Rubia Industries Limited   | Manufacture of soap, cosmetics and confectionery                        | Direct subsidiary                           | 980                      | 1,552          | "   |
| 22. T.C.C. Technology Company Limited  | Rendering services of information technology                            | Direct subsidiary                           | 8                        | -              | "   |
| 23. Thai Corp International (Vietnam) Company Limited                                  | Agent   | Subsidiary of indirect subsidiary           | 10                       | 10             | "   |
| 24. BJC Consumer Company Limited (Formerly Thai Flourspar and Trading Company Limited) | Dormant   | Direct subsidiary                           | -                        | 2              | "   |
| 25. Thai Glass Industries Public Company Limited                                       | Manufacture of glass containers   | Direct subsidiary                           | 252,201                  | 6,794          | "   |
| 26. Thai Glass Technology Company Limited  | Seminar and training center   | Direct subsidiary                           | -                        | 20             | "   |
| 27. Thai Malaya Glass Company Limited  | Manufacture of glass containers   | Indirect subsidiary                         | 2                        | 47             | "   |
| 28. Thai-Scandic Steel Company Limited   | Manufacture of galvanized steel structures                              | Indirect subsidiary                         | 86                       | 11             | "   |
| <b>Total</b>   |   |   | <b>869,333</b>           | <b>253,583</b> |   |
| <b>Associates</b>  |   |   |                          |                |   |
| 1. Gaew Grung Thai Company Limited Conso Input   | Trading cullets,glass bottle,plastics and used supplies                 | Associate, subsidiary holds 25% of shares   | 5,144                    | 6,435          | The company and subsidiary company were received other income from associates company at the contractually agreed prices. |
| 2. TCC Logistics and Warehouse Company Limited   | Distribution Business   | Common directors and/or common shareholders | 38                       | -              | "   |
| <b>Total</b>   |   |   | <b>5,182</b>             | <b>6,435</b>   |   |
| <b>Joint ventures</b>  |   |   |                          |                |   |
| 1. BJC O-I Glass Pte. Ltd.   | Investment  | Joint venture                               | -                        | 102            | The company and subsidiary company were received other income from joint venture at the contractually agreed prices.      |
| 2. Malaya Glass Products Sdn Bhd   | Manufacture of glass containers   | Subsidiary of joint venture                 | 4,280                    | 2,827          | "   |
| 3. Malaya-Vietnam Glass Limited  | Manufacture of glass containers   | Subsidiary of joint venture                 | 976                      | 364            | "   |
| 4. Thai Dairy Company Limited (Formerly BJC Danone Dairy Company Limited)              | Manufacture and distribute fresh yogurt and milk product                | Indirect subsidiary                         | 222                      | 222            | "   |
| 5. BJC & CF (Thailand) Company Limited   | Manufacture and distribution of pharmaceutical products                 | Joint venture                               | 208                      | 70             | "   |

| Related Company  | Type of business   | Relationship with the Company               | Value (in thousand Baht) |              | Business transaction  |
|--|--|---|--------------------------|--------------|---|
|  |  |   | 31-Dec-15                | 31-Dec-14    |   |
| <b>Joint ventures</b>  |  |   |                          |              |   |
| 6. BJC-Mpoint International Company Limited  | Wholesale and retail   | Joint venture                               | -                        | 2            | The company and subsidiary company were received other income from joint venture at the contractually agreed prices.      |
| 7. Berli Asiatic Soda Company Limited  | Importer and distributor of soda ash                                   | Joint venture                               | 610                      | 603          | "   |
| 8. Berli Dynaplast Company Limited   | Manufacture of rigid plastic containers                                | Joint venture                               | 2,032                    | 2,124        | "   |
| 9. BJC Marine Resources Development Company Limited                                    | Operated in lease prawn ponds and equipment                            | Joint venture                               | -                        | 2            | "   |
| <b>Total</b>   |  |   | <b>8,328</b>             | <b>6,316</b> |   |
| <b>Other related parties</b>   |  |   |                          |              |   |
| 1. Asset Management Advisory Company Limited   | Investment advisory and asset management                               | Common directors and/or common shareholders | -                        | 8            | The company and subsidiary company were received other income from other related party at the contractually agreed prices |
| 2. At Mediafront Company Limited   | Advertisement and publication services businesses                      | Common directors and/or common shareholders | -                        | 27           | "   |
| 3. Asiatic Hotel Collection Company Limited  | Hotel and restaurant   | Common directors and/or common shareholders | -                        | 15           | "   |
| 4. Asset World Leisure Company Limited   | Laundry Service  | Common directors and/or common shareholders | -                        | 156          | "   |
| 5. Bangna Pattanakit Company Limited   | Warehouse businesses   | Common directors and/or common shareholders | -                        | 2            | "   |
| 6. Bodhi Tree Landscape Company Limited  | Real estate  | Common directors and/or common shareholders | -                        | 33           | "   |
| 7. Charoenwannakij Company Limited   | Investment   | Common directors and/or common shareholders | -                        | 10           | "   |
| 8. Cristalla Company Limited   | Sugar cane planting  | Common directors and/or common shareholders | -                        | 299          | "   |
| 9. Cha-Am Resort Town Company Limited  | Real estate  | Common directors and/or common shareholders | -                        | 10           | "   |
| 10. Dhanasindhi Company Limited  | Buildings construction   | Common directors and/or common shareholders | -                        | 44           | "   |
| 11. Food & Fun Company Limited   | Foods and beverages  | Co-director                                 | -                        | 37           | "   |
| 12. Golden Wealth Company Limited  | Project consultant and project management                              | Common directors and/or common shareholders | -                        | 129          | "   |
| 13. Golden Land Property Development Public Company Limited                            | Real estate  | Co-director                                 | -                        | 10           | "   |
| 14. Golden Land Residences Company Limited   | Real estate  | Common directors and/or common shareholders | -                        | 19           | "   |
| 15. Asset World Estate Company Limited (Formerly Lifestyle Foodcourts Company Limited) | Food center and Intellectual Property (IP) services                    | Common directors and/or common shareholders | -                        | 39           | "   |
| 16. Muangkao Company Limited   | Real estate  | Common directors and/or common shareholders | -                        | 10           | "   |
| 17. N.C.C. Management & Development Company Limited                                    | Space rental for exhibition businesses                                 | Common directors and/or common shareholders | -                        | 12           | "   |
| 18. North Park Golf And Sport Club Company Limited                                     | Golf and sport club service  | Co-director                                 | -                        | 4            | "   |
| 19. Num Kijjakarn Company Limited  | Spirits distributor  | Common directors and/or common shareholders | 4                        | -            | "   |
| 20. Num Muang Company Limited  | Spirits distributor  | Common directors and/or common shareholders | 3                        | -            | "   |
| 21. Num Nakorn Company Limited   | Spirits distributor  | Common directors and/or common shareholders | 9                        | -            | "   |
| 22. Num Palang Company Limited   | Spirits distributor  | Common directors and/or common shareholders | 16                       | -            | "   |
| 23. Num Thip Company Limited   | Sale of alcohol, soda and water  | Common directors and/or common shareholders | 2                        | -            | "   |
| 24. Numrunrod Company Limited  | Spirits distributor and alcohol consultant service                     | Common directors and/or common shareholders | 4                        | -            | "   |
| 25. Oishi Group Public Company Limited   | Japanese restaurant businesses   | Common directors and/or common shareholders | 35                       | 2,760        | "   |
| 26. Oishi Trading Company Limited  | Sale and produce instant Japanese foods                                | Common directors and/or common shareholders | -                        | 240          | "   |
| 27. Pisetkij Company Limited   | Trading cullet, glass bottle   | Co-director                                 | -                        | 50           | "   |
| 28. Plantheon Company Limited  | Investment in related agricultural industrial businesses               | Common directors and/or common shareholders | -                        | (550)        | "   |
| 29. Plantheon Trading Company Limited  | Sugar and agricultural product trading                                 | Co-director                                 | -                        | 52           | "   |
| 30. Pomcharoen Company Limited   | Sale of alcohol, soda and water  | Common directors and/or common shareholders | 9                        | -            | "   |
| 31. Pomkit Company Limited   | Sale of alcohol, soda and water  | Common directors and/or common shareholders | 4                        | -            | "   |
| 32. Pomnakorn Company Limited  | Sale of alcohol and beer   | Common directors and/or common shareholders | 2                        | -            | "   |
| 33. Pompalang Company Limited  | Sale of alcohol, soda and water  | Common directors and/or common shareholders | 4                        | -            | "   |
| 34. Pornpatanasin Company Limited  | Agriculture businesses   | Common directors and/or common shareholders | -                        | 31           | "   |
| 35. Ratchayothin Tower Company Limited   | Real estate  | Common directors and/or common shareholders | -                        | 8            | "   |
| 36. Service Alliance Company Limited   | Parking space management   | Common directors and/or common shareholders | -                        | 77           | "   |
| 37. Siam Food Products Public Company Limited  | Manufacture, export, sale of secondary processed agricultural products | Common directors and/or common shareholders | -                        | 119          | "   |
| 38. Siriwana Company Limited   | Investment   | Common directors and/or common shareholders | -                        | 19           | "   |
| 39. Southeast Insurance Pubic Company Limited  | Insurance businesses   | Co-director                                 | 9,514                    | 2,003        | "   |

| Related Company   | Type of business   | Relationship with the Company               | Value (in thousand Baht)        |                | Business transaction   |
|---|--|---|---------------------------------|----------------|--|
|   |  |   | For the year ended<br>31-Dec-15 | 31-Dec-14      |  |
| <b>Other related parties</b>                              |  |   |                                 |                |  |
| 40. Southeast Group Company Limited                       | Car and office supplies leasing  | Common directors and/or common shareholders | -                               | (2,009)        | The company and subsidiary company were received other income from other related party at the contractually agreed prices. |
| 41. Sports and Recreation Management Company Limited      | Sport service  | Co-director                                 | 13                              | -              | "  |
| 42. Surasate Company Limited                              | Real estate  | Co-director                                 | -                               | 33             | "  |
| 43. T.C.C. Commercial Property Management Company Limited | Property management and sale of foods & beverages  | Common directors and/or common shareholders | -                               | 395            | "  |
| 44. T.C.C. Holding Company Limited                        | Holding company  | Major shareholders and co-directors         | -                               | (645)          | "  |
| 45. Tawanna Night Bazaar Company Limited                  | Rental space provider  | Co-director                                 | -                               | 173            | "  |
| 46. TCC Capital Land Limited                              | Real estate  | Common directors and/or common shareholders | -                               | 185            | "  |
| 47. TCC Land Company Limited                              | Mortgage, pawn, sale of consignment and other business transaction related to immovable assets | Common directors and/or common shareholders | -                               | (2,044)        | "  |
| 48. TCC Land Commercial Company Limited                   | Asset management provider  | Common directors and/or common shareholders | -                               | 102            | "  |
| 49. TCC Land Industrial and Logistics Company Limited     | Project management and project consultant  | Common directors and/or common shareholders | -                               | 21             | "  |
| 50. TCC Land Retail Company Limited                       | Hotel, restaurant, bar, night club, bowling businesses   | Common directors and/or common shareholders | -                               | 77             | "  |
| 51. Terragro Company Limited                              | Agriculture  | Co-director                                 | -                               | 27             | "  |
| 52. Thai Beverage Public Company Limited                  | Investment   | Co-director                                 | 161                             | (299)          | "  |
| 53. Thai Beverage Recycle Company Limited                 | Sale of packaging and glass containers   | Co-director                                 | 778                             | 5,440          | "  |
| 54. Thippattana Arcade Company Limited                    | Space rental services  | Common directors and/or common shareholders | -                               | 697            | "  |
| 55. TCC Verngnakharnkhasem Company Limited                | Real estate  | Common directors and/or common shareholders | -                               | 12             | "  |
| 56. TCC Engineering services Company Limited              | Consulting engineering Service   | Common directors and/or common shareholders | -                               | 50             | "  |
| 57. TCC Real Estate Development Company Limited           | Real estate  | Common directors and/or common shareholders | -                               | 21             | "  |
| 58. Thai-Lysaght Company Limited                          | Distributor of zinc oxide and other chemical   | Common directors and/or common shareholders | -                               | 2              | "  |
| 59. TCC Logistics and Warehouse Company Limited           | Distribution Business  | Common directors and/or common shareholders | -                               | 134,206        | "  |
| 60. TCC Sirilanna Company Limited                         | Project consultant and project management  | Common directors and/or common shareholders | -                               | 6              | "  |
| 61. Univentures Public Company Limited                    | Real estate  | Common directors and/or common shareholders | -                               | 29             | "  |
| 62. Vana Belle Tree Company Limited                       | Trading in trees business  | Common directors and/or common shareholders | -                               | 21             | "  |
| 63. TCC Sport and Recreation Company Limited              | Investment   | Common directors and/or common shareholders | (13)                            | 13             | "  |
| 64. Wattanapat Trading Company Limited                    | Real estate  | Co-director                                 | 3                               | 46             | "  |
| <b>Total</b>  |  |   | <b>10,548</b>                   | <b>142,232</b> |  |

## 2 Expenditures

### 2.1 Purchase of goods and receiving of services

| Related Company   | Type of business  | Relationship with the Company | Value (in thousand Baht)        |           | Business transaction  |
|---|---|-------------------------------|---------------------------------|-----------|---|
|   |   |                               | For the year ended<br>31-Dec-15 | 31-Dec-14 |   |
| <b>Subsidiaries</b>   |   |                               |                                 |           |   |
| 1. Berli Jucker Cellox Limited  | Manufacture of paper products   | Direct subsidiary             | 2,402,737                       | 2,441,594 | The company were purchase of goods and receiving service from subsidiary with market price net of mark up margin. |
| 2. Berli Jucker Foods Limited   | Manufacture of snack foods  | Direct subsidiary             | 2,167,952                       | 2,343,523 | "   |
| 3. Berli Jucker Logistics Limited   | Customs clearing, warehousing, transportation and distribution services | Direct subsidiary             | 19,837                          | 22,084    | "   |
| 4. Berli Jucker Specialties Limited                                       | Sale of chemicals   | Direct subsidiary             | 170,348                         | 176,347   | "   |
| 5. Thai Dairy Company Limited (Formerly BJC Danone Dairy Company Limited) | Manufacture and distribute fresh yogurt and milk product                | Indirect subsidiary           | 253,399                         | -         | "   |
| 6. BJC Healthcare Company Limited   | Distribution of pharmaceutical products, medical equipment and supplies | Direct subsidiary             | 12,422                          | 36,593    | "   |
| 7. BJC International (Vietnam) Limited                                    | Agent   | Indirect subsidiary           | 250                             | -         | "   |
| 8. Cosma Medical Company Limited  | Distribution of pharmaceutical products, medical equipment and supplies | Indirect subsidiary           | 4,898                           | 3,020     | "   |
| 9. Montana Company Limited  | Distribution of pharmaceutical products, medical equipment and supplies | Direct subsidiary             | 2,375                           | 996       | "   |
| 10. Rubia Industries Limited  | Manufacture of soap, cosmetics and confectionery                        | Direct subsidiary             | 961,544                         | 926,792   | "   |
| 11. Thai Glass Industries Public Company Limited                          | Manufacture of glass containers   | Direct subsidiary             | 691,418                         | 3,724,978 | "   |
| 12. Thai Glass Technology Company Limited                                 | Seminar and training center   | Direct subsidiary             | -                               | 21        | "   |
| 13. Thai Malaya Glass Company Limited                                     | Manufacture of glass containers   | Indirect subsidiary           | 280,448                         | 361,855   | "   |

| Related Company   | Type of business   | Relationship with the Company               | Value (in thousand Baht)        |                   | Business transaction   |
|---|--|---|---------------------------------|-------------------|--|
|   |  |   | For the year ended<br>31-Dec-15 | 31-Dec-14         |  |
| <b>Subsidiaries</b>   |  |   |                                 |                   |  |
| 14. Thai-Scandic Steel Company Limited                                    | Manufacture of galvanized steel structures                   | Indirect subsidiary                         | 116                             | -                 | The company were purchase of goods and receiving service from subsidiary with market price net of mark up margin.                          |
| <b>Total</b>  |  |   | <b>6,967,744</b>                | <b>10,037,803</b> |  |
| <b>Associates</b>   |  |   |                                 |                   |  |
| 1. Gaew Grung Thai Company Limited<br>Conso Input                         | Trading cullets,glass bottle,plastics and used supplies      | Associate, subsidiary holds 25% of shares   | 755,265                         | 703,971           | The company and subsidiary were purchase of goods and receiving service from associates with market price net of mark up margin.           |
| <b>Total</b>  |  |   | <b>755,265</b>                  | <b>703,971</b>    |  |
| <b>Joint ventures</b>   |  |   |                                 |                   |  |
| 1. Malaya Glass Products Sdn Bhd  | Manufacture of glass containers                              | Subsidiary of joint venture                 | 27,041                          | 52,097            | The company and subsidiary were purchase of goods and receiving service from joint venture with market price net of mark up margin.        |
| 2. Malaya-Vietnam Glass Limited   | Manufacture of glass containers                              | Subsidiary of joint venture                 | 28,042                          | -                 | "  |
| 3. Thai Dairy Company Limited (Formerly BJC Danone Dairy Company Limited) | Manufacture and distribute fresh yogurt and milk product     | Indirect subsidiary                         | 165,664                         | 428,833           | "  |
| 4. BJC & CF (Thailand) Company Limited                                    | Manufacture and distribution of pharmaceutical products      | Joint venture                               | 4,887                           | -                 | "  |
| 5. Berli Asiatic Soda Company Limited                                     | Importer and distributor of soda ash                         | Joint venture                               | 619,770                         | 419,361           | "  |
| 6. Berli Dynaplast Company Limited  | Manufacture of rigid plastic containers                      | Joint venture                               | 53,621                          | 36,783            | "  |
| <b>Total</b>  |  |   | <b>899,025</b>                  | <b>937,074</b>    |  |
| <b>Other related parties</b>  |  |   |                                 |                   |  |
| 1. Beer Thai (1991) Public Company Limited                                | Spirits distiller  | Co-director                                 | 45                              | 12                | The company and subsidiary were purchase of goods and receiving service from other related parties with market price net of mark up margin |
| 2. Bang Pa-In Paper Mill Industry Company Limited                         | Manufacture and sale of paper                                | Common directors and/or common shareholders | 117                             | -                 | "  |
| 3. Cosmos Brewery (Thailand) Company Limited                              | Spirits distiller  | Co-director                                 | -                               | 11                | "  |
| 4. F&N Dairies (Thailand) Company Limited                                 | Manufacture and sale of dairy products and fruit juice       | Common directors and/or common shareholders | 1,069                           | 31,313            | "  |
| 5. F&N United Company Limited   | Manufacture and distribution of ice cream                    | Common directors and/or common shareholders | 5                               | -                 | "  |
| 6. F&N Foods Pte Ltd  | Manufacture and distribution of Dairy Products and Beverages | Common directors and/or common shareholders | 1,971                           | -                 | "  |
| 7. Lertrathakarn Company Limited  | Real estate  | Common directors and/or common shareholders | (12)                            | (95)              | "  |
| 8. Num Yuk Company Limited  | Spirits distributor  | Common directors and/or common shareholders | 44                              | 45                | "  |
| 9. Oishi Group Public Company Limited                                     | Japanese restaurant businesses                               | Common directors and/or common shareholders | -                               | 8,172             | "  |
| 10. Pisetskij Company Limited   | Trading cullet, glass bottle                                 | Co-director                                 | 271,567                         | 396,116           | "  |
| 11. Pomtip (2012) Company Limited   | Sale of beer and beverages                                   | Common directors and/or common shareholders | 81                              | 79                | "  |
| 12. Serm Suk Public Company Limited                                       | Manufacture and sale of beverage                             | Common directors and/or common shareholders | 27,465                          | -                 | "  |
| 13. Southeast Capital Company Limited                                     | Vehicle business   | Co-director                                 | 9,005                           | 8,653             | "  |
| 14. Southeast Insurance Pubic Company Limited                             | Insurance businesses   | Co-director                                 | 42,519                          | 56,742            | "  |
| 15. Southeast Life Insurance Public Company Limited                       | Life insurance businesses                                    | Co-director                                 | 1,182                           | 2,572             | "  |
| 16. Serm Suk Beverage Company Limited                                     | Manufacture and distribution of beverages                    | Common directors and/or common shareholders | 10                              | -                 | "  |
| 17. T.C.C. Hotel Collection Company Limited                               | Hotel and restaurant   | Co-director                                 | -                               | 3                 | "  |
| 18. Thai Beverage Logistics Company Limited                               | Logistic   | Co-director                                 | 2,945                           | 2,448             | "  |
| 19. Thai Beverage Public Company Limited                                  | Investment   | Co-director                                 | 200                             | -                 | "  |
| 20. Thai Beverage Recycle Company Limited                                 | Sale of packaging and glass containers                       | Co-director                                 | 18,591                          | 3,329             | "  |
| 21. Thai Drink Company Limited  | Manufacture and distributor of liquor, beer and soda drinks  | Co-director                                 | 1,294                           | 1,238             | "  |
| 22. Thippattana Arcade Company Limited                                    | Space rental services  | Common directors and/or common shareholders | 1                               | -                 | "  |
| <b>Total</b>  |  |   | <b>378,099</b>                  | <b>510,638</b>    |  |

## 2.2 Selling and administrative expenses

| Related Company   | Type of business  | Relationship with the Company               | Value (in thousand Baht) |                | Business transaction   |
|---|---|---|--------------------------|----------------|--|
|   |   |   | For the year ended       |                |  |
|   |   |   | 31-Dec-15                | 31-Dec-14      |  |
| <b>Subsidiaries</b>   |   |   |                          |                |  |
| 1. Asia Books Company Limited   | Retailer of books and magazines   | Indirect subsidiary                         | 495                      | 1,429          | The subsidiary company charged selling and administrative expenses at contractually agreed prices    |
| 2. Berli Jucker Cellox Limited  | Manufacture of paper products   | Direct subsidiary                           | (5,550)                  | 3,196          | "  |
| 3. Berli Jucker Foods Limited   | Manufacture of snack foods  | Direct subsidiary                           | 11,110                   | 11,303         | "  |
| 4. Berli Jucker Logistics Limited   | Customs clearing, warehousing, transportation and distribution services | Direct subsidiary                           | 331,533                  | 325,909        | "  |
| 5. Thai Dairy Company Limited (Formerly BJC Danone Dairy Company Limited) | Manufacture and distribute fresh yogurt and milk product                | Indirect subsidiary                         | (6,605)                  | -              | "  |
| 6. BJC Specialties Company Limited  | Retail  | Direct subsidiary                           | 16                       | -              | "  |
| 7. BJC Industrial and Trading Company Limited                             | Sale of imaging product, stationery and construction supplies           | Direct subsidiary                           | -                        | 5              | "  |
| 8. BJC International (Vietnam) Limited                                    | Agent   | Indirect subsidiary                         | -                        | 26             | "  |
| 9. BJC International Company Limited                                      | Agent   | Direct subsidiary                           | -                        | 179            | "  |
| 10. BJC International (Mayanmar) Company Limited                          | Consultant service in product analysis and collect data                 | Indirect subsidiary                         | 1,137                    | 187            | "  |
| 11. BJC Commerce Company Limited  | Retail  | Direct subsidiary                           | 257                      | -              | "  |
| 12. Cosma Medical Company Limited   | Distribution of pharmaceutical products, medical equipment and supplies | Indirect subsidiary                         | -                        | 150            | "  |
| 13. BJC Foods (Malaysia) Sdn Bhd  | Manufacture of snack foods  | Indirect subsidiary                         | -                        | 17             | "  |
| 14. BJC Ogenki Company Limited  | Retail  | Indirect subsidiary                         | 134                      | 674            | "  |
| 15. Rubia Industries Limited  | Manufacture of soap, cosmetics and confectionery                        | Direct subsidiary                           | 14,912                   | 11,694         | "  |
| 16. T.C.C. Technology Company Limited                                     | Rendering services of information technology                            | Direct subsidiary                           | 29,695                   | 31,917         | "  |
| 17. Thai Beverage Can Limited   | Manufacture of aluminum cans  | Direct subsidiary                           | 94                       | -              | "  |
| 18. Thai Corp International (Vietnam) Company Limited                     | Agent   | Subsidiary of indirect subsidiary           | 116                      | 715            | "  |
| 19. Thai Glass Industries Public Company Limited                          | Manufacture of glass containers   | Direct subsidiary                           | 1,265                    | 2,947          | "  |
| 20. Thai Glass Technology Company Limited                                 | Seminar and training center   | Direct subsidiary                           | 3,037                    | 3,279          | "  |
| <b>Total</b>  |   |   | <b>381,646</b>           | <b>393,627</b> |  |
| <b>Associates</b>   |   |   |                          |                |  |
| 1. TCC Logistics and Warehouse Company Limited                            | Distribution Business   | Common directors and/or common shareholders | 334                      | -              | Associates company charged selling and administrative expenses at contractually agreed prices        |
| <b>Total</b>  |   |   | <b>334</b>               | <b>-</b>       |  |
| <b>Joint ventures</b>   |   |   |                          |                |  |
| 1. Thai Dairy Company Limited (Formerly BJC Danone Dairy Company Limited) | Manufacture and distribute fresh yogurt and milk product                | Indirect subsidiary                         | -                        | 3,134          | Joint ventures charged selling and administrative expenses at contractually agreed prices            |
| 2. BJC & CF (Thailand) Company Limited                                    | Manufacture and distribution of pharmaceutical products                 | Joint venture                               | 471                      | -              | "  |
| <b>Total</b>  |   |   | <b>471</b>               | <b>3,134</b>   |  |
| <b>Other related parties</b>  |   |   |                          |                |  |
| 1. Beerthip Brewery (1991) Company Limited                                | Spirits distiller   | Co-director                                 | 12                       | 109            | The other related company charged selling and administrative expenses at contractually agreed prices |
| 2. Bang Pa-In Paper Mill Industry Company Limited                         | Manufacture and sale of paper   | Common directors and/or common shareholders | 149                      | -              | "  |
| 3. Dhanasindhi Company Limited  | Buildings construction  | Common directors and/or common shareholders | 96                       | 96             | "  |
| 4. DhosPaak Company Limited   | Advertisement and public relations                                      | Common directors and/or common shareholders | 380                      | 8,245          | "  |
| 5. F&N Beverages Manufacturing Sdn Bhd                                    | Manufacture and distribute foods & beverages                            | Common directors and/or common shareholders | 304                      | -              | "  |
| 6. Indara Insurance Public Company Limited                                | Assurance businesses  | Common directors and/or common shareholders | -                        | 1,507          | "  |
| 7. Lertrathakarn Company Limited  | Real estate   | Common directors and/or common shareholders | 962                      | 896            | "  |
| 8. North Park Golf And Sport Club Company Limited                         | Golf and sport club service   | Co-director                                 | 519                      | 1              | "  |
| 9. Num Yuk Company Limited  | Spirits distributor   | Common directors and/or common shareholders | 6                        | 6              | "  |
| 10. Paksong Capital Company Limited                                       | Investment  | Common directors and/or common shareholders | -                        | 42             | "  |

| Related Company   | Type of business  | Relationship with the Company               | Value (in thousand Baht) |                | Business transaction   |
|---|---|---|--------------------------|----------------|--|
|   |   |   | For the year ended       |                |  |
|   |   |   | 31-Dec-15                | 31-Dec-14      |  |
| <b>Other related parties</b>                              |   |   |                          |                |  |
| 11. Pomtip (2012) Company Limited                         | Sale of beer and beverages                                  | Common directors and/or common shareholders | 11                       | 11             | The other related company charged selling and administrative expenses at contractually agreed prices |
| 12. Southeast Capital Company Limited                     | Vehicle business  | Co-director                                 | 35,798                   | 39,031         | "  |
| 13. Southeast Insurance Public Company Limited            | Insurance businesses  | Co-director                                 | 29,229                   | 34,282         | "  |
| 14. Southeast Life Insurance Public Company Limited       | Life insurance businesses                                   | Co-director                                 | 1,112                    | 912            | "  |
| 15. Suvannaphum Investment Company Limited                | Holding company   | Common directors and/or common shareholders | 2,057                    | 1,770          | "  |
| 16. T.C.C. Commercial Property Management Company Limited | Property management and sale of foods & beverages           | Common directors and/or common shareholders | 4,681                    | 2,329          | "  |
| 17. T.C.C. Hotel Collection Company Limited               | Hotel and restaurant  | Co-director                                 | 541                      | 806            | "  |
| 18. TCC Hotel Management Company Limited                  | Real estate   | Common directors and/or common shareholders | -                        | 262            | "  |
| 19. TCC Luxury Hotels and Resort Company Limited          | Hotel and restaurant  | Common directors and/or common shareholders | -                        | 103            | "  |
| 20. Value Hotels Company Limited                          | Hotel and restaurant  | Common directors and/or common shareholders | 20                       | 76             | "  |
| 21. Thai Beverage Recycle Company Limited                 | Sale of packaging and glass containers                      | Co-director                                 | 2,492                    | 7,033          | "  |
| 22. Thai Drink Company Limited                            | Manufacture and distributor of liquor, beer and soda drinks | Co-director                                 | 1,443                    | 1,234          | "  |
| 23. Thip Sugar Kamphaengphet Company Limited              | Manufacture, sale, export sugar                             | Common directors and/or common shareholders | (53)                     | -              | "  |
| 24. Thippattana Arcade Company Limited                    | Space rental services                                       | Common directors and/or common shareholders | 93                       | 306            | "  |
| 25. TCC Hotel Asset Management Company Limited            | Real estate   | Common directors and/or common shareholders | 1,623                    | 979            | "  |
| 26. TCC Logistics and Warehouse Company Limited           | Distribution Business                                       | Common directors and/or common shareholders | -                        | (12)           | "  |
| 27. Thip Sukhothai Bio-Tech Company Limited               | Production and distribution of organic fertilizers          | Common directors and/or common shareholders | (6)                      | -              | "  |
| 28. Thip Suphanburi Bio Energy Company Limited            | Power and electricity plant                                 | Common directors and/or common shareholders | (7)                      | -              | "  |
| 29. Univentures Public Company Limited                    | Real estate   | Common directors and/or common shareholders | 27                       | -              | "  |
| <b>Total</b>  |   |   | <b>81,489</b>            | <b>100,024</b> |  |

### 2.3 Interest Expenses

| Related Company  | Type of business  | Relationship with the Company | Value (in thousand Baht) |              | Business transaction   |
|--|---|-------------------------------|--------------------------|--------------|--|
|  |   |                               | For the year ended       |              |  |
|  |   |                               | 31-Dec-15                | 31-Dec-14    |  |
| <b>Subsidiaries</b>  |   |                               |                          |              |  |
| 1. Berli Jucker Cellox Limited   | Manufacture of paper products   | Direct subsidiary             | 41                       | 4            | The subsidiary company lent to the company and charged interest at the borrowing cost and market rate. |
| 2. Berli Jucker Logistics Limited  | Customs clearing, warehousing, transportation and distribution services | Direct subsidiary             | -                        | 12           | "  |
| 3. Berli Jucker Specialties Limited  | Sale of chemicals   | Direct subsidiary             | 531                      | 693          | "  |
| 4. BJC Specialties Company Limited   | Retail  | Direct subsidiary             | 442                      | 21           | "  |
| 5. BJC Healthcare Company Limited  | Distribution of pharmaceutical products, medical equipment and supplies | Direct subsidiary             | 1,358                    | 979          | "  |
| 6. BJH Investment Company Limited  | Investment  | Direct subsidiary             | 281                      | 326          | "  |
| 7. BJC Industrial and Trading Company Limited  | Sale of imaging product, stationery and construction supplies           | Direct subsidiary             | 2,297                    | 3,088        | "  |
| 8. BJC Packaging Company Limited   | Investment  | Direct subsidiary             | 676                      | 2,017        | "  |
| 9. BJC Commerce Company Limited  | Retail  | Direct subsidiary             | 148                      | 35           | "  |
| 10. Montana Company Limited  | Distribution of pharmaceutical products, medical equipment and supplies | Direct subsidiary             | 758                      | 894          | "  |
| 11. Rubia Industries Limited   | Manufacture of soap, cosmetics and confectionery                        | Direct subsidiary             | 145                      | 39           | "  |
| 12. BJC Consumer Company Limited (Formerly Thai Flourspar and Trading Company Limited) | Dormant   | Direct subsidiary             | 62                       | 66           | "  |
| 13. Thai Glass Technology Company Limited  | Seminar and training center   | Direct subsidiary             | 669                      | 928          | "  |
| 14. Thai-Scandic Steel Company Limited   | Manufacture of galvanized steel structures                              | Indirect subsidiary           | 601                      | 527          | "  |
| <b>Total</b>   |   |                               | <b>8,009</b>             | <b>9,629</b> |  |

**3 Trade Receivables**

| Related Company   | Type of business  | Relationship with the Company               | Value (in thousand Baht) |                | Business transaction                         |
|---|---|---|--------------------------|----------------|--|
|   |   |   | As at                    |                |  |
|   |   |   | 31-Dec-15                | 31-Dec-14      |  |
| <b>Subsidiaries</b>   |   |   |                          |                |  |
| 1. Asia Books Company Limited   | Retailer of books and magazines   | Indirect subsidiary                         | 3,915                    | 6,955          | Trade Receivable for sale transaction in 1.1 |
| 2. Berli Jucker Cellox Limited  | Manufacture of paper products   | Direct subsidiary                           | 37                       | 680            | "  |
| 3. Berli Jucker Foods Limited   | Manufacture of snack foods  | Direct subsidiary                           | 101                      | 346            | "  |
| 4. Berli Jucker Logistics Limited   | Customs clearing, warehousing, transportation and distribution services | Direct subsidiary                           | 876                      | 311            | "  |
| 5. Berli Jucker Specialties Limited                                       | Sale of chemicals   | Direct subsidiary                           | 154                      | 90             | "  |
| 6. Thai Dairy Company Limited (Formerly BJC Danone Dairy Company Limited) | Manufacture and distribute fresh yogurt and milk product                | Indirect subsidiary                         | 684                      | -              | "  |
| 7. BJC Specialties Company Limited  | Retail  | Direct subsidiary                           | 4                        | -              | "  |
| 8. BJC Healthcare Company Limited   | Distribution of pharmaceutical products, medical equipment and supplies | Direct subsidiary                           | 288,481                  | 218,893        | "  |
| 9. BJH Investment Company Limited   | Investment  | Direct subsidiary                           | 144                      | -              | "  |
| 10. BJC International (Vietnam) Limited                                   | Agent   | Indirect subsidiary                         | 149                      | 323            | "  |
| 11. BJC International Company Limited                                     | Agent   | Direct subsidiary                           | 157                      | 83             | "  |
| 12. BJC Packaging Company Limited   | Investment  | Direct subsidiary                           | 116                      | -              | "  |
| 13. BJC Commerce Company Limited  | Retail  | Direct subsidiary                           | 293                      | 73             | "  |
| 14. Cosma Medical Company Limited   | Distribution of pharmaceutical products, medical equipment and supplies | Indirect subsidiary                         | 143,534                  | 128,600        | "  |
| 15. BJC Ogenki Company Limited  | Retail  | Indirect subsidiary                         | 262                      | 763            | "  |
| 16. Montana Company Limited   | Distribution of pharmaceutical products, medical equipment and supplies | Direct subsidiary                           | 104                      | (121)          | "  |
| 17. Rubia Industries Limited  | Manufacture of soap, cosmetics and confectionery                        | Direct subsidiary                           | 167                      | 193            | "  |
| 18. T.C.C. Technology Company Limited                                     | Rendering services of information technology                            | Direct subsidiary                           | 40                       | 401            | "  |
| 19. Thai Beverage Can Limited   | Manufacture of aluminum cans  | Direct subsidiary                           | 7                        | 897            | "  |
| 20. Thai Corp International (Vietnam) Company Limited                     | Agent   | Subsidiary of indirect subsidiary           | 292                      | 225            | "  |
| 21. Thai Glass Industries Public Company Limited                          | Manufacture of glass containers   | Direct subsidiary                           | 2,798                    | 2,112          | "  |
| 22. Thai Malaya Glass Company Limited                                     | Manufacture of glass containers   | Indirect subsidiary                         | 4,352                    | 2,057          | "  |
| 23. Thai-Scandic Steel Company Limited                                    | Manufacture of galvanized steel structures                              | Indirect subsidiary                         | 22                       | 25             | "  |
| <b>Total</b>  |   |   | <b>446,689</b>           | <b>362,906</b> |  |
| <b>Associates</b>   |   |   |                          |                |  |
| 1. Gaew Grung Thai Company Limited Conso Input                            | Trading cullets, glass bottle, plastics and used supplies               | Associate, subsidiary holds 25% of shares   | 217                      | 7              | Trade Receivable for sale transaction in 1.1 |
| 2. TCC Logistics and Warehouse Company Limited                            | Distribution Business   | Common directors and/or common shareholders | 29,956                   | -              | "  |
| <b>Total</b>  |   |   | <b>30,173</b>            | <b>7</b>       |  |
| <b>Joint ventures</b>   |   |   |                          |                |  |
| 1. Malaya Glass Products Sdn Bhd  | Manufacture of glass containers   | Subsidiary of joint venture                 | 393                      | 2,261          | Trade Receivable for sale transaction in 1.1 |
| 2. Malaya-Vietnam Glass Limited   | Manufacture of glass containers   | Subsidiary of joint venture                 | 4,537                    | 25,245         | "  |
| 3. Thai Dairy Company Limited (Formerly BJC Danone Dairy Company Limited) | Manufacture and distribute fresh yogurt and milk product                | Joint venture                               | -                        | 311            | "  |
| 4. BJC & CF (Thailand) Company Limited                                    | Manufacture and distribution of pharmaceutical products                 | Joint venture                               | 11                       | -              | "  |
| 5. Berli Dynaplast Company Limited  | Manufacture of rigid plastic containers                                 | Joint venture                               | 560                      | 671            | "  |
| <b>Total</b>  |   |   | <b>5,501</b>             | <b>28,488</b>  |  |
| <b>Other related parties</b>  |   |   |                          |                |  |
| 1. Anantasiri Pattana Company Limited                                     | Property management   | Common directors and/or common shareholders | 10                       | 337            | Trade Receivable for sale transaction in 1.1 |
| 2. Asiatic House Company Limited  | Real estate   | Common directors and/or common shareholders | 4                        | 60             | "  |
| 3. Asset Management Advisory Company Limited                              | Investment advisory and asset management                                | Common directors and/or common shareholders | 63                       | 36             | "  |
| 4. At Mediafront Company Limited  | Advertisement and publication services businesses                       | Common directors and/or common shareholders | 12                       | 39             | "  |
| 5. Athimart Company Limited   | Spirits distiller   | Co-director                                 | 70                       | 33             | "  |
| 6. Asiatic Hotel Collection Company Limited                               | Hotel and restaurant  | Common directors and/or common shareholders | 5                        | -              | "  |
| 7. Asset World Leisure Company Limited                                    | Laundry Service   | Common directors and/or common shareholders | 460                      | 1,009          | "  |
| 8. Asset World Retail Company Limited                                     | Shopping center management  | Common directors and/or common shareholders | 1,249                    | -              | "  |

| Related Company  | Type of business   | Relationship with the Company               | Value (in thousand Baht) |           | Business transaction                         |
|--|--|---|--------------------------|-----------|--|
|  |  |   | As at<br>31-Dec-15       | 31-Dec-14 |  |
| <b>Other related parties</b>   |  |   |                          |           |  |
| 9. Asset World Synergy Company Limited   | Real estate  | Common directors and/or common shareholders | 52                       | -         | Trade Receivable for sale transaction in 1.1 |
| 10. Baanbong Vetchakij Company Limited   | Clinical businesses  | Common directors and/or common shareholders | 3,719                    | 4,979     | "  |
| 11. Bangna Glass Company Limited   | Glass bottle manufacturer & distributor                      | Common directors and/or common shareholders | 19                       | 19        | "  |
| 12. Bangna Pattanakit Company Limited  | Warehouse businesses   | Common directors and/or common shareholders | 5                        | 5         | "  |
| 13. Beer Thai (1991) Public Company Limited  | Spirits distiller  | Co-director                                 | 82,980                   | 76,173    | "  |
| 14. Beerthip Brewery (1991) Company Limited  | Spirits distiller  | Co-director                                 | 37,510                   | 49,054    | "  |
| 15. Bodhi Tree Landscape Company Limited   | Real estate  | Common directors and/or common shareholders | 74                       | 78        | "  |
| 16. Bangkok Land And Houses Public Company Limited                                     | Real estate  | Common directors and/or common shareholders | 156                      | -         | "  |
| 17. Charoenwannakij Company Limited  | Investment   | Common directors and/or common shareholders | 660                      | 256       | "  |
| 18. Cosmos Brewery (Thailand) Company Limited  | Spirits distiller  | Co-director                                 | 9,854                    | 11,227    | "  |
| 19. Cristalla Company Limited  | Sugar cane planting  | Common directors and/or common shareholders | 963                      | 1,075     | "  |
| 20. Cha-Am Resort Town Company Limited   | Real estate  | Common directors and/or common shareholders | 4                        | -         | "  |
| 21. CAC Company Limited  | Financial and investment advisory                            | Common directors and/or common shareholders | 713                      | 1,844     | "  |
| 22. Chang International Company Limited  | Advertisement and public relations service                   | Common directors and/or common shareholders | 42                       | 30        | "  |
| 23. Concept Land 8 Company Limited   | Agriculture businesses                                       | Common directors and/or common shareholders | 20                       | -         | "  |
| 24. Concept Land 7 Company Limited   | Real estate  | Common directors and/or common shareholders | 9                        | -         | "  |
| 25. Dhanasindhi Company Limited  | Buildings construction                                       | Common directors and/or common shareholders | 148                      | 38        | "  |
| 26. DhosPaak Company Limited   | Advertisement and public relations                           | Common directors and/or common shareholders | 700                      | 72        | "  |
| 27. Eastern Chemical Company Limited   | Manufacture and sale of ethanol fuel in domestic and foreign | Common directors and/or common shareholders | 12                       | 15        | "  |
| 28. ESPN International Company Limited   | Real estate  | Common directors and/or common shareholders | 8                        | -         | "  |
| 29. F & B International Company Limited  | Sale foods and beverages at Queen Sirikit convention center  | Common directors and/or common shareholders | 29                       | 78        | "  |
| 30. Food & Fun Company Limited   | Foods and beverages  | Co-director                                 | 242                      | 36        | "  |
| 31. Fuengfuanant Company Limited   | Spirits distiller  | Co-director                                 | 172                      | 25        | "  |
| 32. F&N Dairies (Thailand) Company Limited   | Manufacture and sale of dairy products and fruit juice       | Common directors and/or common shareholders | 233                      | 470       | "  |
| 33. F&N United Company Limited   | Manufacture and distribution of ice cream                    | Common directors and/or common shareholders | 1,681                    | 1,601     | "  |
| 34. F&N Beverages Manufacturing Sdn Bhd  | Manufacture and distribute foods & beverages                 | Common directors and/or common shareholders | 85,130                   | 67,993    | "  |
| 35. Food of Asia Company Limited   | Manufacture and distribute foods & beverages                 | Common directors and/or common shareholders | 176                      | -         | "  |
| 36. Golden Wealth Company Limited  | Project consultant and project management                    | Common directors and/or common shareholders | 259                      | 302       | "  |
| 37. Grand Unity Development Company Limited  | Condominiums and consultant in commercial management         | Common directors and/or common shareholders | 243                      | 276       | "  |
| 38. Golden Land Property Development Public Company Limited                            | Real estate  | Co-director                                 | 1,127                    | 538       | "  |
| 39. Golden Land Residences Company Limited   | Real estate  | Common directors and/or common shareholders | 354                      | 451       | "  |
| 40. Hotel World 8 Company Limited  | Hotel  | Common directors and/or common shareholders | 17                       | -         | "  |
| 41. Hotel World 7 Company Limited  | Hotel  | Common directors and/or common shareholders | 110                      | -         | "  |
| 42. Hotel World 4 Company Limited  | Hotel  | Common directors and/or common shareholders | 24                       | -         | "  |
| 43. Hotel World 5 Company Limited  | Hotel  | Common directors and/or common shareholders | 52                       | -         | "  |
| 44. Hotel World 9 Company Limited  | Hotel  | Common directors and/or common shareholders | 23                       | -         | "  |
| 45. Hotel World 12 Company Limited   | Hotel  | Common directors and/or common shareholders | 18                       | -         | "  |
| 46. Horeca Management Company Limited  | Distribution channel management                              | Common directors and/or common shareholders | 155                      | -         | "  |
| 47. Kalae Night Bazaar Company Limited   | Rental space provider and Utilities                          | Co-director                                 | 119                      | 103       | "  |
| 48. Kanchanasing Korn Company Limited  | Spirits distiller  | Co-director                                 | 88                       | 52        | "  |
| 49. Kankwan Company Limited  | Spirits distiller  | Co-director                                 | 99                       | 45        | "  |
| 50. Kaset thip (2010) Company Limited  | Agricultural material provider                               | Common directors and/or common shareholders | 7                        | 12        | "  |
| 51. Kasem subsiri Company Limited  | Real estate  | Common directors and/or common shareholders | 4                        | 16        | "  |
| 52. Kasem subsiri 1 Company Limited  | Hotel  | Common directors and/or common shareholders | 73                       | -         | "  |
| 53. Lan Chang Development Company Limited  | Real estate  | Common directors and/or common shareholders | 25                       | 107       | "  |
| 54. Asset World Estate Company Limited (Formerly Lifestyle Foodcourts Company Limited) | Food center and Intellectual Property (IP) services          | Common directors and/or common shareholders | 1,361                    | 195       | "  |



| Related Company                                     | Type of business   | Relationship with the Company               | Value (in thousand Baht) |           | Business transaction                         |
|---|--|---|--------------------------|-----------|--|
|   |  |   | As at<br>31-Dec-15       | 31-Dec-14 |  |
| <b>Other related parties</b>                        |  |   |                          |           |  |
| 55. Luckchai Liquor Trading Company Limited         | Spirits distributor                                      | Co-director                                 | 127                      | 39        | Trade Receivable for sale transaction in 1.1 |
| 56. Lertrathakarn Company Limited                   | Real estate  | Common directors and/or common shareholders | 105                      | 135       | "  |
| 57. Mongkolsamai Company Limited                    | Spirits distiller  | Co-director                                 | 100                      | 23        | "  |
| 58. Muangkao Company Limited                        | Real estate  | Common directors and/or common shareholders | 4                        | 5         | "  |
| 59. Media Front Company Limited                     | Real estate  | Common directors and/or common shareholders | 42                       | 27        | "  |
| 60. Metropole Hotel and Resort Company Limited      | Hotel  | Common directors and/or common shareholders | 403                      | 207       | "  |
| 61. MS & KC Development Company Limited             | Real estate  | Common directors and/or common shareholders | 420                      | -         | "  |
| 62. Mosho Entertainment Company Limited             | Production of film and videotape                         | Common directors and/or common shareholders | 4                        | -         | "  |
| 63. N.C.C. Management & Development Company Limited | Space rental for exhibition businesses                   | Common directors and/or common shareholders | 281                      | 187       | "  |
| 64. Nateechai Company Limited                       | Spirits distiller  | Co-director                                 | 67                       | 32        | "  |
| 65. Nice Hotel Company Limited                      | Real estate  | Co-director                                 | 25                       | -         | "  |
| 66. Nongkhai Country Golf Club Company Limited      | Golf course & real estate                                | Common directors and/or common shareholders | -                        | 2         | "  |
| 67. North Park Golf And Sport Club Company Limited  | Golf and sport club service                              | Co-director                                 | 191                      | 1,025     | "  |
| 68. Num Kijjakarn Company Limited                   | Spirits distributor                                      | Common directors and/or common shareholders | -                        | 524       | "  |
| 69. Num Muang Company Limited                       | Spirits distributor                                      | Common directors and/or common shareholders | -                        | 2,658     | "  |
| 70. Num Nakorn Company Limited                      | Spirits distributor                                      | Common directors and/or common shareholders | 28                       | 524       | "  |
| 71. Num Palang Company Limited                      | Spirits distributor                                      | Common directors and/or common shareholders | -                        | 502       | "  |
| 72. Num Thip Company Limited                        | Sale of alcohol, soda and water                          | Common directors and/or common shareholders | -                        | 2,057     | "  |
| 73. Num Thurakij Company Limited                    | Spirits distributor                                      | Common directors and/or common shareholders | -                        | 1,993     | "  |
| 74. Num Yuk Company Limited                         | Spirits distributor                                      | Common directors and/or common shareholders | -                        | 391       | "  |
| 75. Numrunrod Company Limited                       | Spirits distributor and alcohol consultant service       | Common directors and/or common shareholders | -                        | 494       | "  |
| 76. New Multi Mine Company Limited                  | Hotel  | Common directors and/or common shareholders | 198                      | 222       | "  |
| 77. North Sathorn Realty Company Limited            | Real estate  | Common directors and/or common shareholders | 451                      | 382       | "  |
| 78. Oishi Group Public Company Limited              | Japanese restaurant businesses                           | Common directors and/or common shareholders | 489                      | 2,071     | "  |
| 79. Oishi Trading Company Limited                   | Sale and produce instant Japanese foods                  | Common directors and/or common shareholders | 1,149                    | 3,169     | "  |
| 80. Oishi Ramen Company Limited                     | Sale of foods & beverages                                | Common directors and/or common shareholders | 38                       | -         | "  |
| 81. Office World 1 Company Limited                  | Real estate  | Common directors and/or common shareholders | 29                       | -         | "  |
| 82. Paksong Capital Company Limited                 | Investment   | Common directors and/or common shareholders | 30                       | 30        | "  |
| 83. Pan International (Thailand) Company Limited    | Purchasing service, wholesale spare parts                | Co-director                                 | 1                        | 4         | "  |
| 84. Pisetkij Company Limited                        | Trading cullet, glass bottle                             | Co-director                                 | 8                        | 8         | "  |
| 85. Plantheon Company Limited                       | Investment in related agricultural industrial businesses | Common directors and/or common shareholders | 219                      | 415       | "  |
| 86. Plantheon Trading Company Limited               | Sugar and agricultural product trading                   | Co-director                                 | 150                      | 97        | "  |
| 87. Pomcharoen Company Limited                      | Sale of alcohol, soda and water                          | Common directors and/or common shareholders | 424                      | -         | "  |
| 88. Pomchock Company Limited                        | Sale of alcohol, soda and water                          | Common directors and/or common shareholders | 114                      | -         | "  |
| 89. Pomkit Company Limited                          | Sale of alcohol, soda and water                          | Common directors and/or common shareholders | 179                      | -         | "  |
| 90. Pomklang Company Limited                        | Sale of alcohol, soda and water                          | Common directors and/or common shareholders | 317                      | -         | "  |
| 91. Pomnakorn Company Limited                       | Sale of alcohol and beer                                 | Common directors and/or common shareholders | 22                       | -         | "  |
| 92. Pompalang Company Limited                       | Sale of alcohol, soda and water                          | Common directors and/or common shareholders | 271                      | -         | "  |
| 93. Pridiprapa Company Limited                      | Hotel business   | Common directors and/or common shareholders | 7                        | 24        | "  |
| 94. Pomburapa Company Limited                       | Sale and imported of spirits                             | Common directors and/or common shareholders | 817                      | -         | "  |
| 95. Pomtip (2012) Company Limited                   | Sale of beer and beverages                               | Common directors and/or common shareholders | 153                      | -         | "  |
| 96. Pornpatanasin Company Limited                   | Agriculture businesses                                   | Common directors and/or common shareholders | 212                      | -         | "  |
| 97. Pramuanphon Company Limited                     | Distributor and spirits distiller                        | Common directors and/or common shareholders | 38                       | -         | "  |
| 98. Permsubsiri 2 Company Limited                   | Shopping center  | Common directors and/or common shareholders | 18                       | -         | "  |
| 99. Quality Pineapple Products Company Limited      | Manufacture of pineapple products                        | Common directors and/or common shareholders | 68                       | 127       | "  |
| 100. Red Bull Distillery (1988) Company Limited     | Distributor and spirits distiller                        | Common directors and/or common shareholders | 149                      | 309       | "  |

| Related Company  | Type of business   | Relationship with the Company               | Value (in thousand Baht) |           | Business transaction                         |
|--|--|---|--------------------------|-----------|--|
|  |  |   | As at<br>31-Dec-15       | 31-Dec-14 |  |
| <b>Other related parties</b>                               |  |   |                          |           |  |
| 101. Riverside Masterplan Company Limited                  | Property management  | Common directors and/or common shareholders | 193                      | 34        | Trade Receivable for sale transaction in 1.1 |
| 102. Ratchayothin Tower Company Limited                    | Real estate  | Common directors and/or common shareholders | 83                       | 5         | "  |
| 103. Retail World 6 Company Limited                        | Shopping center  | Common directors and/or common shareholders | 59                       | -         | "  |
| 104. S&S Sukhumvit Company Limited                         | Real estate  | Common directors and/or common shareholders | 1                        | 1         | "  |
| 105. S.A.S. Trading Company Limited                        | Investment in overseas hotel business  | Common directors and/or common shareholders | 4                        | 13        | "  |
| 106. S.S. Karnsura Company Limited                         | Spirits distiller  | Co-director                                 | 98                       | 32        | "  |
| 107. Sang Som Company Limited                              | Spirits distiller  | Co-director                                 | 429                      | 197       | "  |
| 108. Serm Suk Public Company Limited                       | Manufacture and sale of beverage   | Common directors and/or common shareholders | 55,954                   | 79,156    | "  |
| 109. Service Alliance Company Limited                      | Parking space management   | Common directors and/or common shareholders | 22                       | 157       | "  |
| 110. Siam Food Products Public Company Limited             | Manufacture, export, sale of secondary processed agricultural products                         | Common directors and/or common shareholders | 197                      | 1,711     | "  |
| 111. Siam Realty Company Limited                           | Property management  | Common directors and/or common shareholders | -                        | 1         | "  |
| 112. Simathurakij Company Limited                          | Distributor and spirits distiller  | Co-director                                 | 63                       | 33        | "  |
| 113. Siriwana Company Limited                              | Investment   | Common directors and/or common shareholders | 18                       | 22        | "  |
| 114. Southeast Capital Company Limited                     | Vehicle business   | Co-director                                 | 420                      | 660       | "  |
| 115. Southeast Insurance Pubic Company Limited             | Insurance businesses   | Co-director                                 | 6,040                    | 2,883     | "  |
| 116. Southeast Group Company Limited                       | Car and office supplies leasing  | Common directors and/or common shareholders | 98                       | 91        | "  |
| 117. Southeast Life Insurance Public Company Limited       | Life insurance businesses  | Co-director                                 | 1,112                    | 2,415     | "  |
| 118. SPM Food & Beverage Company Limited                   | Manufacture and sale liquor beer, soda and all beverage  | Common directors and/or common shareholders | -                        | 1         | "  |
| 119. Sports and Recreation Management Company Limited      | Sport service  | Co-director                                 | 4                        | 6         | "  |
| 120. Sura Bangyikhan Company Limited                       | Spirits distiller  | Co-director                                 | 217                      | 87        | "  |
| 121. Sura Piset Thipharat Company Limited                  | Spirits distributor  | Common directors and/or common shareholders | 56                       | 109       | "  |
| 122. Surasate Company Limited                              | Real estate  | Co-director                                 | -                        | 3         | "  |
| 123. Serm Suk Beverage Company Limited                     | Manufacture and distribution of beverages  | Common directors and/or common shareholders | 1,321                    | -         | "  |
| 124. Sathorn Subsin Company Limited                        | Real estate  | Common directors and/or common shareholders | -                        | 9         | "  |
| 125. SMJC Development Company Limited                      | Restaurant   | Common directors and/or common shareholders | 6                        | -         | "  |
| 126. Sin Somnuk Company Limited                            | Port Business  | Common directors and/or common shareholders | 12                       | 11        | "  |
| 127. T.C.C. Commercial Property Management Company Limited | Property management and sale of foods & beverages  | Common directors and/or common shareholders | 351                      | 699       | "  |
| 128. T.C.C. Holding Company Limited                        | Holding company  | Major shareholders and co-directors         | 486                      | 742       | "  |
| 129. T.C.C. Hotel Collection Company Limited               | Hotel and restaurant   | Co-director                                 | 40                       | 595       | "  |
| 130. Tawanna Night Bazaar Company Limited                  | Rental space provider  | Co-director                                 | 55                       | 108       | "  |
| 131. TCC Capital Land Limited                              | Real estate  | Common directors and/or common shareholders | 218                      | 198       | "  |
| 132. TCC Land Company Limited                              | Mortgage, pawn, sale of consignment and other business transaction related to immovable assets | Common directors and/or common shareholders | 5,300                    | 1,599     | "  |
| 133. TCC Land Commercial Company Limited                   | Asset management provider  | Common directors and/or common shareholders | 132                      | 404       | "  |
| 134. TCC Land Development Company Limited                  | Real estate  | Common directors and/or common shareholders | 76                       | 47        | "  |
| 135. TCC Land Industrial and Logistics Company Limited     | Project management and project consultant  | Common directors and/or common shareholders | -                        | 16        | "  |
| 136. Deesermkit Company Limited                            | Real estate  | Common directors and/or common shareholders | 1                        | 12        | "  |
| 137. TCC Land International (Thailand) Company Limited     | Real estate  | Common directors and/or common shareholders | 5                        | 4         | "  |
| 138. TCC Land Retail Company Limited                       | Hotel, restaurant, bar, night club, bowling businesses   | Common directors and/or common shareholders | 80                       | 399       | "  |
| 139. TCC Luxury Hotels and Resort Company Limited          | Hotel and restaurant   | Common directors and/or common shareholders | 235                      | 8         | "  |
| 140. Value Hotels Company Limited                          | Hotel and restaurant   | Common directors and/or common shareholders | 12                       | 17        | "  |
| 141. TCCCL Asoke Company Limited                           | Real estate  | Common directors and/or common shareholders | 1                        | 1         | "  |
| 142. TCCCL Sena Company Limited                            | Real estate  | Common directors and/or common shareholders | 1                        | 1         | "  |
| 143. Terragro Bio-Tech Company Limited                     | Biogas manufacturing businesses  | Common directors and/or common shareholders | 8                        | 30        | "  |
| 144. Terragro Company Limited                              | Agriculture  | Co-director                                 | 76                       | 157       | "  |
| 145. Terragro Fertilizer Company Limited                   | Manufacture and sale of chemical fertilizer  | Common directors and/or common shareholders | 509                      | 533       | "  |
| 146. Terragro Land1 Company Limited                        | Agricultural garden service  | Common directors and/or common shareholders | 125                      | 189       | "  |

| Related Company   | Type of business  | Relationship with the Company               | Value (in thousand Baht) |                  | Business transaction                         |
|---|---|---|--------------------------|------------------|--|
|   |   |   | As at<br>31-Dec-15       | 31-Dec-14        |  |
| <b>Other related parties</b>  |   |   |                          |                  |  |
| 147. Terragro Land2 Company Limited   | Agricultural garden service                                 | Common directors and/or common shareholders | 2                        | 8                | Trade Receivable for sale transaction in 1.1 |
| 148. Thai Alcohol Public Company Limited  | Alcohol Manufacture   | Common directors and/or common shareholders | 34                       | 89               | "  |
| 149. Thai Beverage Logistics Company Limited  | Logistic  | Co-director                                 | 5,790                    | 3,175            | "  |
| 150. Thai Beverage Marketing Company Limited  | Sale and imported of spirits                                | Co-director                                 | 34                       | 182              | "  |
| 151. Thai Beverage Public Company Limited   | Investment  | Co-director                                 | 9,308                    | 24,980           | "  |
| 152. Thai Beverage Recycle Company Limited  | Sale of packaging and glass containers                      | Co-director                                 | 902,291                  | 826,820          | "  |
| 153. Thai Cooperage Company Limited   | Manufacture and sale of oak barrels                         | Common directors and/or common shareholders | -                        | 1                | "  |
| 154. Thai Drink Company Limited   | Manufacture and distributor of liquor, beer and soda drinks | Co-director                                 | 3,918                    | 38               | "  |
| 155. Thanapakdi Company Limited   | Spirits distiller   | Co-director                                 | 67                       | 33               | "  |
| 156. The Suphanburi Sugar Industry Company Limited  | Manufacture, sale and export sugar                          | Common directors and/or common shareholders | 183                      | 3,955            | "  |
| 157. Theparunothai Company Limited  | Spirits distiller   | Co-director                                 | 120                      | 89               | "  |
| 158. Thip Kamphaengphet Bio Energy Company Limited  | Manufacture and sale of electricity                         | Common directors and/or common shareholders | 85                       | 113              | "  |
| 159. Thip Sugar Kamphaengphet Company Limited   | Manufacture, sale, export sugar                             | Common directors and/or common shareholders | 1,687                    | 24,381           | "  |
| 160. Thip Sugar Sukhothai Company Limited   | Manufacture, sale, export sugar                             | Common directors and/or common shareholders | 37,964                   | 957              | "  |
| 161. Thippattana Arcade Company Limited   | Space rental services                                       | Common directors and/or common shareholders | 812                      | 3,399            | "  |
| 162. Thipsukhothai Bioenergy Company Limited  | Power & electricity plant                                   | Co-director                                 | 41                       | 74               | "  |
| 163. TCC Verngnakharnkhasem Company Limited   | Real estate   | Common directors and/or common shareholders | 49                       | 33               | "  |
| 164. TCC Engineering services Company Limited   | Consulting engineering Service                              | Common directors and/or common shareholders | 80                       | 182              | "  |
| 165. Thai-Lysaght Company Limited   | Distributor of zinc oxide and other chemical                | Common directors and/or common shareholders | 25                       | 95               | "  |
| 166. TCCCL Fourteen Company Limited   | Real estate   | Common directors and/or common shareholders | -                        | 13               | "  |
| 167. TCC Hotel Asset Management Company Limited   | Real estate   | Common directors and/or common shareholders | 873                      | 2,262            | "  |
| 168. Thai Retail Investment Fund  | Property Fund   | Common directors and/or common shareholders | 1,251                    | 781              | "  |
| 169. TCC Assets (Thailand) Company Limited  | Investment  | Common directors and/or common shareholders | 163                      | 99               | "  |
| 170. TCC Logistics and Warehouse Company Limited  | Distribution Business                                       | Common directors and/or common shareholders | -                        | 16,384           | "  |
| 171. Thip Sukhothai Bio-Tech Company Limited  | Production and distribution of organic fertilizers          | Common directors and/or common shareholders | 33                       | 33,151           | "  |
| 172. TCC Sirilanna Company Limited  | Project consultant and project management                   | Common directors and/or common shareholders | 48                       | -                | "  |
| 173. TCC Privilege Card Company Limited   | Investment  | Common directors and/or common shareholders | -                        | 7                | "  |
| 174. Thip Suphanburi Bio Energy Company Limited   | Power and electricity plant                                 | Common directors and/or common shareholders | 1,826                    | -                | "  |
| 175. Thai Show 2013 Company Limited   | Show management service                                     | Common directors and/or common shareholders | 1                        | -                | "  |
| 176. United Winery and Distillery Company Limited   | Spirits distiller   | Co-director                                 | 191                      | 45               | "  |
| 177. Univentures Public Company Limited   | Real estate   | Common directors and/or common shareholders | 769                      | 555              | "  |
| 178. Univentures Asset Management Company Limited   | Consultant service in investment and management             | Common directors and/or common shareholders | 6                        | 4                | "  |
| 179. United home Company Limited  | Real estate   | Common directors and/or common shareholders | 4                        | -                | "  |
| 180. Vana Belle Tree Company Limited  | Trading in trees business                                   | Common directors and/or common shareholders | 7                        | 27               | "  |
| 181. VNU Exhibition Asia Pacific Company Limited  | Service of exhibitions, conferences and seminars            | Common directors and/or common shareholders | 12                       | 11               | "  |
| 182. The Street Retail Development Company Limited (Formerly Variety asset 5 Company Limited) | Real estate   | Common directors and/or common shareholders | 8,400                    | -                | "  |
| 183. Wattanapat Trading Company Limited   | Real estate   | Co-director                                 | 117                      | 58               | "  |
| 184. Wiengsiri Company Limited  | Hotels, Resort & Golf course                                | Common directors and/or common shareholders | 32                       | 448              | "  |
| 185. World Book and Media Company Limited   | Book center and rental space provider                       | Common directors and/or common shareholders | 778                      | 443              | "  |
| 186. Wrangyer Beverage (2008) Company Limited   | Manufacture and sale of nourishment beverages               | Co-director                                 | -                        | 16,400           | "  |
| <b>Total</b>  |   |   | <b>1,289,809</b>         | <b>1,289,050</b> |  |

**4 Trade Payables**

| Related Company   | Type of business  | Relationship with the Company               | Value (in thousand Baht) |                  | Business transaction                                    |
|---|---|---|--------------------------|------------------|---|
|   |   |   | 31-Dec-15                | 31-Dec-14        |   |
| <b>As at</b>  |   |   |                          |                  |   |
| <b>Subsidiaries</b>   |   |   |                          |                  |   |
| 1. Asia Books Company Limited   | Retailer of books and magazines   | Indirect subsidiary                         | 579                      | 761              | Trade Payable from purchase of goods and service in 2.1 |
| 2. Berli Jucker Cellox Limited  | Manufacture of paper products   | Direct subsidiary                           | 445,301                  | 448,233          | "   |
| 3. Berli Jucker Foods Limited   | Manufacture of snack foods  | Direct subsidiary                           | 292,120                  | 345,890          | "   |
| 4. Berli Jucker Logistics Limited   | Customs clearing, warehousing, transportation and distribution          | Direct subsidiary                           | 8,237                    | 16,540           | "   |
| 5. Berli Jucker Specialties Limited                                       | Sale of chemicals   | Direct subsidiary                           | 14,191                   | 15,441           | "   |
| 6. Thai Dairy Company Limited (Formerly BJC Danone Dairy Company Limited) | Manufacture and distribute fresh yogurt and milk product                | Joint venture                               | 19,427                   | -                | "   |
| 7. BJC Healthcare Company Limited   | Distribution of pharmaceutical products, medical equipment and supplies | Direct subsidiary                           | 5,295                    | 5,844            | "   |
| 8. BJC International (Vietnam) Limited                                    | Agent   | Indirect subsidiary                         | 250                      | -                | "   |
| 9. BJC International (Vietnam) Limited                                    | Agent   | Indirect subsidiary                         | 279                      | -                | "   |
| 10. Cosma Medical Company Limited   | Distribution of pharmaceutical products, medical equipment and supplies | Indirect subsidiary                         | 2,751                    | 779              | "   |
| 11. BJC Ogenki Company Limited  | Retail  | Indirect subsidiary                         | 1                        | 35               | "   |
| 12. Montana Company Limited   | Distribution of pharmaceutical products, medical equipment and supplies | Direct subsidiary                           | 111                      | 763              | "   |
| 13. Rubia Industries Limited  | Manufacture of soap, cosmetics and confectionery                        | Direct subsidiary                           | 158,242                  | 166,114          | "   |
| 14. Thai Corp International (Vietnam) Company Limited                     | Agent   | Subsidiary of indirect subsidiary           | -                        | (1,378)          | "   |
| 15. Thai Glass Industries Public Company Limited                          | Manufacture of glass containers   | Direct subsidiary                           | 540                      | 640,671          | "   |
| 16. Thai Malaya Glass Company Limited                                     | Manufacture of glass containers   | Indirect subsidiary                         | -                        | 101,693          | "   |
| <b>Total</b>  |   |   | <b>947,324</b>           | <b>1,741,386</b> |   |
| <b>Associates</b>   |   |   |                          |                  |   |
| 1. Gaew Grung Thai Company Limited Conso Input                            | Trading cullets, glass bottle, plastics and used supplies               | Associate, subsidiary holds 25% of shares   | 70,447                   | 54,925           | Trade Payable from purchase of goods and service in 2.1 |
| <b>Total</b>  |   |   | <b>70,447</b>            | <b>54,925</b>    |   |
| <b>Joint ventures</b>   |   |   |                          |                  |   |
| 1. Malaya Glass Products Sdn Bhd  | Manufacture of glass containers   | Subsidiary of joint venture                 | 2,583                    | 31,966           | Trade Payable from purchase of goods and service in 2.1 |
| 2. Malaya-Vietnam Glass Limited   | Manufacture of glass containers   | Subsidiary of joint venture                 | 18,042                   |                  | "   |
| 3. Thai Dairy Company Limited (Formerly BJC Danone Dairy Company Limited) | Manufacture and distribute fresh yogurt and milk product                | Joint venture                               | -                        | 56,519           | "   |
| 4. BJC & CF (Thailand) Company Limited                                    | Manufacture and distribution of pharmaceutical products                 | Joint venture                               | 6,317                    |                  | "   |
| 5. Berli Asiatic Soda Company Limited                                     | Importer and distributor of soda ash                                    | Joint venture                               | 250,855                  | 119,931          | "   |
| 6. Berli Dynaplast Company Limited  | Manufacture of rigid plastic containers                                 | Joint venture                               | 9,038                    | 10,570           | "   |
| <b>Total</b>  |   |   | <b>286,835</b>           | <b>218,986</b>   |   |
| <b>Other related parties</b>  |   |   |                          |                  |   |
| 1. Bang Pa-In Paper Mill Industry Company Limited                         | Manufacture and sale of paper   | Common directors and/or common shareholders | 65                       | -                | Trade Payable from purchase of goods and service in 2.1 |
| 2. F&N Dairies (Thailand) Company Limited                                 | Manufacture and sale of dairy products and fruit juice                  | Common directors and/or common shareholders | -                        | 969              | "   |
| 3. F&N Foods Pte Ltd  | Manufacture and distribution of Dairy Products and Beverages            | Common directors and/or common shareholders | 1,973                    | -                | "   |
| 4. Lertrathakarn Company Limited  | Real estate   | Common directors and/or common shareholders | -                        | 13               | "   |
| 5. Oishi Group Public Company Limited                                     | Japanese restaurant businesses  | Common directors and/or common shareholders | -                        | 5,416            | "   |
| 6. Pisetkij Company Limited   | Trading cullet, glass bottle  | Co-director                                 | 29,145                   | 24,423           | "   |
| 7. Southeast Capital Company Limited                                      | Vehicle business  | Co-director                                 | 265                      | 219              | "   |
| 8. Southeast Insurance Pubic Company Limited                              | Insurance businesses  | Co-director                                 | 467                      | 532              | "   |
| 9. Terragro Company Limited   | Agriculture   | Co-director                                 | -                        | 7,990            | "   |
| 10. Terragro Fertilizer Company Limited                                   | Manufacture and sale of chemical fertilizer                             | Common directors and/or common shareholders | 7,558                    | -                | "   |
| 11. Thai Beverage Logistics Company Limited                               | Logistic  | Co-director                                 | 163                      | 49               | "   |
| 12. Thai Beverage Marketing Company Limited                               | Sale and imported of spirits  | Co-director                                 | 7                        | 7                | "   |
| 13. Thai Beverage Public Company Limited                                  | Investment  | Co-director                                 | 200                      | -                | "   |
| 14. Thai Beverage Recycle Company Limited                                 | Sale of packaging and glass containers                                  | Co-director                                 | -                        | 160              | "   |
| 15. Thai Drink Company Limited  | Manufacture and distributor of liquor, beer and soda drinks             | Co-director                                 | 65                       | 60               | "   |
| <b>Total</b>  |   |   | <b>39,908</b>            | <b>39,838</b>    |   |

**5 Current portion of long-term loans to related parties**

| Related Company               | Type of business           | Relationship with the Company | Value (in thousand Baht) |           | Business transaction  |
|-------------------------------|----------------------------|-------------------------------|--------------------------|-----------|---|
|                               |                            |                               | As at                    |           |   |
|                               |                            |                               | 31-Dec-15                | 31-Dec-14 |   |
| <b>Subsidiaries</b>           |                            |                               |                          |           |   |
| 1. Berli Jucker Foods Limited | Manufacture of snack foods | Direct subsidiary             | 261,000                  | -         | The Company granted long term loan to the subsidiary company at the fixed interest rate at 4% per annum |
| <b>Total</b>                  |                            |                               | <b>261,000</b>           | <b>-</b>  |   |

**6 Short-term loans to related parties**

| Related Company                                | Type of business  | Relationship with the Company | Value (in thousand Baht) |                | Business transaction   |
|--|---|-------------------------------|--------------------------|----------------|--|
|  |   |                               | As at                    |                |  |
|  |   |                               | 31-Dec-15                | 31-Dec-14      |  |
| <b>Subsidiaries</b>                            |   |                               |                          |                |  |
| 1. Berli Jucker Foods Limited                  | Manufacture of snack foods  | Direct subsidiary             | 282,000                  | 193,000        | The Company provided short term and call loan to subsidiary company at the market interest rate. |
| 2. Berli Jucker Logistics Limited              | Customs clearing, warehousing, transportation and distribution services | Direct subsidiary             | 69,624                   | 12,392         | "  |
| 3. BJC Logistics and Warehouse Company Limited | Investment  | Direct subsidiary             | 171,219                  | 83,049         | "  |
| <b>Total</b>                                   |   |                               | <b>522,843</b>           | <b>288,441</b> |  |

**Joint ventures**

|   |                      |               |                |          |   |
|---|----------------------|---------------|----------------|----------|---|
| 1. BJC-Mpoint International Company Limited | Wholesale and retail | Joint venture | 120,000        | -        | The Company provided short term and call loan to joint venture at the market interest rate. |
| <b>Total</b>                                |                      |               | <b>120,000</b> | <b>-</b> |   |

**7 Long-term loans to related parties**

| Related Company               | Type of business           | Relationship with the Company | Value (in thousand Baht) |                | Business transaction  |
|-------------------------------|----------------------------|-------------------------------|--------------------------|----------------|---|
|                               |                            |                               | As at                    |                |   |
|                               |                            |                               | 31-Dec-15                | 31-Dec-14      |   |
| <b>Subsidiaries</b>           |                            |                               |                          |                |   |
| 1. Berli Jucker Foods Limited | Manufacture of snack foods | Direct subsidiary             | -                        | 261,000        | The Company granted long term loan to the subsidiary company at the fixed interest rate at 4% per annum |
| <b>Total</b>                  |                            |                               | <b>-</b>                 | <b>261,000</b> |   |

**8 Short-term loans from related parties**

| Related Company  | Type of business  | Relationship with the Company | Value (in thousand Baht) |                | Business transaction   |
|--|---|-------------------------------|--------------------------|----------------|--|
|  |   |                               | As at                    |                |  |
|  |   |                               | 31-Dec-15                | 31-Dec-14      |  |
| <b>Subsidiaries</b>  |   |                               |                          |                |  |
| 1. Berli Jucker Cellox Limited   | Manufacture of paper products   | Direct subsidiary             | 33,000                   | -              | The Company received deposit from subsidiary company and issued called promissory note at market rate. |
| 2. Berli Jucker Specialties Limited  | Sale of chemicals   | Direct subsidiary             | 66,502                   | 60,750         | "  |
| 3. BJC Specialties Company Limited   | Retail  | Direct subsidiary             | 49,000                   | 49,000         | "  |
| 4. BJC Healthcare Company Limited  | Distribution of pharmaceutical products, medical equipment and supplies | Direct subsidiary             | 109,627                  | 56,278         | "  |
| 5. BJH Investment Company Limited  | Investment  | Direct subsidiary             | 66,000                   | 42,000         | "  |
| 6. BJC Industrial and Trading Company Limited  | Sale of imaging product, stationery and construction supplies           | Direct subsidiary             | 252,544                  | 249,606        | "  |
| 7. BJC Packaging Company Limited   | Investment  | Direct subsidiary             | 224,500                  | 17,535         | "  |
| 8. BJC Commerce Company Limited  | Retail  | Direct subsidiary             | 2,300                    | 25,500         | "  |
| 9. Montana Company Limited   | Distribution of pharmaceutical products, medical equipment and supplies | Direct subsidiary             | 98,983                   | 61,480         | "  |
| 10. Rubia Industries Limited   | Manufacture of soap, cosmetics and confectionery                        | Direct subsidiary             | 105,000                  | -              | "  |
| 11. BJC Consumer Company Limited (Formerly Thai Flourspar and Trading Company Limited) | Dormant   | Direct subsidiary             | 8,300                    | 5,300          | "  |
| 12. Thai Glass Technology Company Limited  | Seminar and training center   | Direct subsidiary             | 86,200                   | 69,154         | "  |
| 13. Thai-Scandic Steel Company Limited   | Manufacture of galvanized steel structures                              | Indirect subsidiary           | 5,000                    | 105,000        | "  |
| <b>Total</b>   |   |                               | <b>1,106,956</b>         | <b>741,603</b> |  |

**9 Other receivables - Related parties**

| Related Company   | Type of business  | Relationship with the Company               | Value (in thousand Baht) |                | Business transaction   |
|---|---|---|--------------------------|----------------|--|
|   |   |   | As at<br>31-Dec-15       | 31-Dec-14      |  |
| <b>Subsidiaries</b>   |   |   |                          |                |  |
| 1. Asia Books Company Limited   | Retailer of books and magazines   | Indirect subsidiary                         | 3,696                    | 4,091          | Other receivables from interest received per 1.2 and/or dividend received per 1.3 and/or income from allocation of administrative expense per 1.4 and/or other income per 1.5. |
| 2. Berli Jucker Cellox Limited  | Manufacture of paper products   | Direct subsidiary                           | 14,743                   | 10,842         | "  |
| 3. Berli Jucker Foods Limited   | Manufacture of snack foods  | Direct subsidiary                           | 143,757                  | 17,086         | "  |
| 4. Berli Jucker Logistics Limited   | Customs clearing, warehousing, transportation and distribution          | Direct subsidiary                           | 29,309                   | 18,344         | "  |
| 5. Berli Jucker Specialties Limited   | Sale of chemicals   | Direct subsidiary                           | -                        | 418            | "  |
| 6. Thai Dairy Company Limited (Formerly BJC Danone Dairy Company Limited)         | Manufacture and distribute fresh yogurt and milk product                | Indirect subsidiary                         | 16,219                   | -              | "  |
| 7. BJC Specialties Company Limited  | Retail  | Direct subsidiary                           | 8                        | 90             | "  |
| 8. BJC Glass Vietnam Limited  | Manufacture of glass containers   | Subsidiary of indirect subsidiary           | -                        | 139            | "  |
| 9. BJC Healthcare Company Limited   | Distribution of pharmaceutical products, medical equipment and supplies | Direct subsidiary                           | 421,618                  | 132,583        | "  |
| 10. BJH Investment Company Limited  | Investment  | Direct subsidiary                           | 77,863                   | -              | "  |
| 11. BJC Industrial and Trading Company Limited                                    | Sale of imaging product, stationery and construction supplies           | Direct subsidiary                           | 2                        | 2              | "  |
| 12. BJC International (Vietnam) Limited   | Agent   | Indirect subsidiary                         | -                        | 423            | "  |
| 13. BJC International (Mayanmar) Company Limited                                  | Consultant service in product analysis and collect data                 | Indirect subsidiary                         | 931                      | 947            | "  |
| 14. BJC Logistics and Warehouse Company Limited                                   | Investment  | Direct subsidiary                           | 284                      | 693            | "  |
| 15. Montana Marketing Company Limited (Formerly BJC Mahe Medical Company Limited) | Distribution of pharmaceutical products and medical supplies            | Indirect subsidiary                         | -                        | 144            | "  |
| 16. BJC Packaging Company Limited   | Investment  | Direct subsidiary                           | 13,438                   | -              | "  |
| 17. BJC Commerce Company Limited  | Retail  | Direct subsidiary                           | 33                       | 3              | "  |
| 18. Cosma Medical Company Limited   | Distribution of pharmaceutical products, medical equipment and supplies | Indirect subsidiary                         | 304,803                  | 28,453         | "  |
| 19. Ichiban Company Limited   | Manufacture of soybean  | Indirect subsidiary                         | 16                       | -              | "  |
| 20. BJC Foods (Malaysia) Sdn Bhd  | Manufacture of snack foods  | Indirect subsidiary                         | 1,125                    | 2,288          | "  |
| 21. BJC Ogenki Company Limited  | Retail  | Indirect subsidiary                         | 783                      | 363            | "  |
| 22. Montana Company Limited   | Distribution of pharmaceutical products, medical equipment and supplies | Direct subsidiary                           | 3,720                    | 2,762          | "  |
| 23. Phu Thai Group Joint Stock Company  | Sale of consumer products   | Subsidiary of indirect subsidiary           | 2,201                    | -              | "  |
| 24. Rubia Industries Limited  | Manufacture of soap, cosmetics and confectionery                        | Direct subsidiary                           | 121,867                  | 11,598         | "  |
| 25. T.C.C. Technology Company Limited   | Rendering services of information technology                            | Direct subsidiary                           | 10,516                   | 16,270         | "  |
| 26. Thai Beverage Can Limited   | Manufacture of aluminum cans  | Direct subsidiary                           | 262                      | 705            | "  |
| 27. Thai Corp International (Vietnam) Company Limited                             | Agent   | Subsidiary of indirect subsidiary           | 12,858                   | 8,226          | "  |
| 28. Thai Glass Industries Public Company Limited                                  | Manufacture of glass containers   | Direct subsidiary                           | 315,219                  | 44,537         | "  |
| 29. Thai Glass Technology Company Limited   | Seminar and training center   | Direct subsidiary                           | 34                       | -              | "  |
| 30. Thai Malaya Glass Company Limited   | Manufacture of glass containers   | Indirect subsidiary                         | 1,142                    | 5,328          | "  |
| 31. Thai-Scandic Steel Company Limited  | Manufacture of galvanized steel structures                              | Indirect subsidiary                         | 4,261                    | 10,540         | "  |
| 32. BJC International Holding Pte. Ltd  | Investment  | Direct subsidiary                           | 79                       | 79             | "  |
| <b>Total</b>  |   |   | <b>1,500,787</b>         | <b>316,954</b> |  |
| <b>Associates</b>   |   |   |                          |                |  |
| 1. Gaew Grung Thai Company Limited Conso Input                                    | Trading cullets, glass bottle, plastics and used supplies               | Associate, subsidiary holds 25% of shares   | 1,362                    | 1,849          | Other receivables from interest received per 1.2 and/or dividend received per 1.3 and/or income from allocation of administrative expense per 1.4 and/or other income per 1.5. |
| 2. TCC Logistics and Warehouse Company Limited                                    | Distribution Business   | Common directors and/or common shareholders | 32,230                   | -              | "  |
| <b>Total</b>  |   |   | <b>33,592</b>            | <b>1,849</b>   |  |

| Related Company  | Type of business   | Relationship with the Company               | Value (in thousand Baht) |                | Business transaction   |
|--|--|---|--------------------------|----------------|--|
|  |  |   | As at<br>31-Dec-15       | 31-Dec-14      |  |
| <b>Joint ventures</b>  |  |   |                          |                |  |
| 1. Malaya Glass Products Sdn Bhd   | Manufacture of glass containers                              | Subsidiary of joint venture                 | 5,506                    | 4,796          | Other receivables from interest received per 1.2 and/or dividend received per 1.3 and/or income from allocation of administrative expense per 1.4 and/or other income per 1.5. |
| 2. Malaya-Vietnam Glass Limited  | Manufacture of glass containers                              | Subsidiary of joint venture                 | 831                      | 437            | "  |
| 3. Thai Dairy Company Limited (Formerly BJC Danone Dairy Company Limited)      | Manufacture and distribute fresh yogurt and milk product     | Joint venture                               | -                        | 18,548         | "  |
| 4. BJC & CF (Thailand) Company Limited   | Manufacture and distribution of pharmaceutical products      | Joint venture                               | 1,787                    | 733            | "  |
| 5. BJC-Mpoint (Hong Kong) Company Limited                                      | Consultant service in management of franchise and trade      | Subsidiary of joint venture                 | 15,210                   | 13,797         | "  |
| 6. BJC-Mpoint International Company Limited                                    | Wholesale and retail   | Joint venture                               | 71,123                   | 66,374         | "  |
| 7. BJC-MPM (Lao) Sole Company Limited  | Consultant service in trade and investment                   | Subsidiary of joint venture                 | -                        | 23,877         | "  |
| 8. Berli Asiatic Soda Company Limited  | Importer and distributor of soda ash                         | Joint venture                               | 70                       | 105            | "  |
| 9. Berli Dynaplast Company Limited   | Manufacture of rigid plastic containers                      | Joint venture                               | 200                      | 236            | "  |
| 10. BJC Marine Resources Development Company Limited                           | Operated in lease prawn ponds and equipment                  | Joint venture                               | 8                        | 8              | "  |
| <b>Total</b>   |  |   | <b>94,735</b>            | <b>128,911</b> |  |
| <b>Other related parties</b>   |  |   |                          |                |  |
| 1. Asset Management Advisory Company Limited                                   | Investment advisory and asset management                     | Common directors and/or common shareholders | 1                        | 9              | Other receivables from interest received per 1.2 and/or dividend received per 1.3 and/or income from allocation of administrative expense per 1.4 and/or other income per 1.5. |
| 2. At Mediafront Company Limited   | Advertisement and publication services businesses            | Common directors and/or common shareholders | -                        | 29             | "  |
| 3. Asiatic Hotel Collection Company Limited                                    | Hotel and restaurant   | Common directors and/or common shareholders | -                        | 16             | "  |
| 4. Asset World Leisure Company Limited   | Laundry Service  | Common directors and/or common shareholders | 23                       | 167            | "  |
| 5. Bangna Pattanakit Company Limited   | Warehouse businesses   | Common directors and/or common shareholders | -                        | 2              | "  |
| 6. Bodhi Tree Landscape Company Limited  | Real estate  | Common directors and/or common shareholders | 25                       | 40             | "  |
| 7. Charoenwannakij Company Limited   | Investment   | Common directors and/or common shareholders | -                        | 10             | "  |
| 8. Cristalla Company Limited   | Sugar cane planting  | Common directors and/or common shareholders | 81                       | 459            | "  |
| 9. Cha-Am Resort Town Company Limited  | Real estate  | Common directors and/or common shareholders | -                        | 10             | "  |
| 10. CAC Company Limited  | Financial and investment advisory                            | Common directors and/or common shareholders | 130                      | -              | "  |
| 11. Dhanasindhi Company Limited  | Buildings construction                                       | Common directors and/or common shareholders | -                        | 47             | "  |
| 12. Food & Fun Company Limited   | Foods and beverages  | Co-director                                 | -                        | 39             | "  |
| 13. F&N Dairies (Thailand) Company Limited                                     | Manufacture and sale of dairy products and fruit juice       | Common directors and/or common shareholders | 217                      | 2,018          | "  |
| 14. F&N Foods Pte Ltd  | Manufacture and distribution of Dairy Products and Beverages | Common directors and/or common shareholders | 41                       | -              | "  |
| 15. Golden Wealth Company Limited  | Project consultant and project management                    | Common directors and/or common shareholders | 10                       | 138            | "  |
| 16. Grand Unity Development Company Limited                                    | Condominiums and consultant in commercial management         | Common directors and/or common shareholders | 100                      | -              | "  |
| 17. Golden Land Property Development Public Company Limited                    | Real estate  | Co-director                                 | -                        | 10             | "  |
| 18. Golden Land Residences Company Limited                                     | Real estate  | Common directors and/or common shareholders | -                        | 21             | "  |
| 19. Lan Chang Development Company Limited                                      | Real estate  | Common directors and/or common shareholders | -                        | (8)            | "  |
| 20. Asset World Estate Company Limited (Formerly Lifestyle Foodcourts Company) | Food center and Intellectual Property (IP) services          | Common directors and/or common shareholders | -                        | 41             | "  |
| 21. Muangkao Company Limited   | Real estate  | Common directors and/or common shareholders | -                        | 10             | "  |
| 22. Media Front Company Limited  | Real estate  | Common directors and/or common shareholders | 27                       | -              | "  |
| 23. N.C.C. Management & Development Company Limited                            | Space rental for exhibition businesses                       | Common directors and/or common shareholders | -                        | 12             | "  |
| 24. North Park Golf And Sport Club Company Limited                             | Golf and sport club service                                  | Co-director                                 | 460                      | 4              | "  |
| 25. Oishi Group Public Company Limited   | Japanese restaurant businesses                               | Common directors and/or common shareholders | 64                       | 156            | "  |
| 26. Paksong Capital Company Limited  | Investment   | Common directors and/or common shareholders | -                        | (4)            | "  |
| 27. Phanthamaitree Company Limited   | Real estate  | Co-director                                 | -                        | 262            | "  |
| 28. Pisetkij Company Limited   | Trading cullet, glass bottle                                 | Co-director                                 | -                        | 54             | "  |
| 29. Plantheon Company Limited  | Investment in related agricultural industrial businesses     | Common directors and/or common shareholders | -                        | 441            | "  |

| Related Company  | Type of business   | Relationship with the Company               | Value (in thousand Baht) |                | Business transaction   |
|--|--|---|--------------------------|----------------|--|
|  |  |   | As at<br>31-Dec-15       | 31-Dec-14      |  |
| <b>Other related parties</b>   |  |   |                          |                |  |
| 30. Plantheon Trading Company Limited  | Sugar and agricultural product trading   | Co-director                                 | -                        | 102            | Other receivables from interest received per 1.2 and/or dividend received per 1.3 and/or income from allocation of administrative expense per 1.4 and/or other income per 1.5. |
| 31. Pornpatanasin Company Limited  | Agriculture businesses   | Common directors and/or common shareholders | 31                       | 33             | "  |
| 32. Ratchayothin Tower Company Limited   | Real estate  | Common directors and/or common shareholders | -                        | 8              | "  |
| 33. Serm Suk Public Company Limited  | Manufacture and sale of beverage   | Common directors and/or common shareholders | 126                      | -              | "  |
| 34. Service Alliance Company Limited   | Parking space management   | Common directors and/or common shareholders | -                        | 82             | "  |
| 35. Siam Food Products Public Company Limited  | Manufacture, export, sale of secondary processed agricultural products                         | Common directors and/or common shareholders | 13                       | 141            | "  |
| 36. Siriwana Company Limited   | Investment   | Common directors and/or common shareholders | -                        | 21             | "  |
| 37. Southeast Insurance Public Company Limited   | Insurance businesses   | Co-director                                 | 162                      | 2,257          | "  |
| 38. Southeast Life Insurance Public Company Limited  | Life insurance businesses  | Co-director                                 | 465                      | 85             | "  |
| 39. Surasate Company Limited   | Real estate  | Co-director                                 | -                        | 35             | "  |
| 40. T.C.C. Commercial Property Management Company Limited                                    | Property management and sale of foods & beverages  | Common directors and/or common shareholders | 15                       | 423            | "  |
| 41. T.C.C. Holding Company Limited   | Holding company  | Major shareholders and co-directors         | 13                       | 326            | "  |
| 42. Tawanna Night Bazaar Company Limited   | Rental space provider  | Co-director                                 | -                        | 186            | "  |
| 43. TCC Capital Land Limited   | Real estate  | Common directors and/or common shareholders | 81                       | 198            | "  |
| 44. TCC Hotel Group Company Limited  | Investment   | Common directors and/or common shareholders | -                        | 834            | "  |
| 45. TCC Land Company Limited   | Mortgage, pawn, sale of consignment and other business transaction related to immovable assets | Common directors and/or common shareholders | 69                       | 729            | "  |
| 46. TCC Land Commercial Company Limited  | Asset management provider  | Common directors and/or common shareholders | -                        | 109            | "  |
| 47. TCC Land Industrial and Logistics Company Limited  | Project management and project consultant  | Common directors and/or common shareholders | -                        | 23             | "  |
| 48. Deesermkit Company Limited   | Real estate  | Common directors and/or common shareholders | -                        | 8              | "  |
| 49. TCC Land Retail Company Limited  | Hotel, restaurant, bar, night club, bowling businesses   | Common directors and/or common shareholders | 183                      | 82             | "  |
| 50. TCC Luxury Hotels and Resort Company Limited   | Hotel and restaurant   | Common directors and/or common shareholders | 938                      | -              | "  |
| 51. Terragro Company Limited   | Agriculture  | Co-director                                 | -                        | 156            | "  |
| 52. Terragro Fertilizer Company Limited  | Manufacture and sale of chemical fertilizer  | Common directors and/or common shareholders | -                        | 33             | "  |
| 53. Terragro Land1 Company Limited   | Agricultural garden service  | Common directors and/or common shareholders | -                        | (10)           | "  |
| 54. Terragro Land2 Company Limited   | Agricultural garden service  | Common directors and/or common shareholders | -                        | 8              | "  |
| 55. Thai Beverage Logistics Company Limited  | Logistic   | Co-director                                 | 1,140                    | -              | "  |
| 56. Thai Beverage Public Company Limited   | Investment   | Co-director                                 | 872                      | 4,269          | "  |
| 57. Thai Beverage Recycle Company Limited  | Sale of packaging and glass containers   | Co-director                                 | 7,532                    | 135,348        | "  |
| 58. Thip Sugar Kamphaengphet Company Limited   | Manufacture, sale, export sugar  | Common directors and/or common shareholders | -                        | 71             | "  |
| 59. Thip Sugar Sukhothai Company Limited   | Manufacture, sale, export sugar  | Common directors and/or common shareholders | -                        | 1              | "  |
| 60. Thippattana Arcade Company Limited   | Space rental services  | Common directors and/or common shareholders | 616                      | 1,928          | "  |
| 61. TCC Verngnakornkhasem Company Limited  | Real estate  | Common directors and/or common shareholders | -                        | 12             | "  |
| 62. TCC Engineering services Company Limited   | Consulting engineering Service   | Common directors and/or common shareholders | -                        | 54             | "  |
| 63. TCC Real Estate Development Company Limited  | Real estate  | Common directors and/or common shareholders | -                        | 23             | "  |
| 64. Thai-Lysaght Company Limited   | Distributor of zinc oxide and other chemical   | Common directors and/or common shareholders | -                        | 2              | "  |
| 65. TCC Hotel Asset Management Company Limited   | Real estate  | Common directors and/or common shareholders | 1,863                    | -              | "  |
| 66. TCC Assets (Thailand) Company Limited  | Investment   | Common directors and/or common shareholders | 2,385                    | -              | "  |
| 67. TCC Logistics and Warehouse Company Limited  | Distribution Business  | Common directors and/or common shareholders | -                        | 91,524         | "  |
| 68. TCC Sirilanna Company Limited  | Project consultant and project management  | Common directors and/or common shareholders | 9                        | 6              | "  |
| 69. TCC Sport and Recreation Company Limited   | Investment   | Common directors and/or common shareholders | -                        | 14             | "  |
| 70. Univentures Public Company Limited   | Real estate  | Common directors and/or common shareholders | -                        | 31             | "  |
| 71. Vana Belle Tree Company Limited  | Trading in trees business  | Common directors and/or common shareholders | -                        | 23             | "  |
| 72. The Street Retail Development Company Limited (Formerly Variety asset 5 Company Limited) | Real estate  | Common directors and/or common shareholders | 224                      | -              | "  |
| 73. Wattanapat Trading Company Limited   | Real estate  | Co-director                                 | -                        | 49             | "  |
| <b>Total</b>   |  |   | <b>17,916</b>            | <b>243,207</b> |  |



**10 Other payables - Related parties**

| Related Company  | Type of business  | Relationship with the Company               | Value (in thousand Baht) |               | Business transaction  |
|--|---|---|--------------------------|---------------|---|
|  |   |   | As at<br>31-Dec-15       | 31-Dec-14     |   |
| <b>Subsidiaries</b>  |   |   |                          |               |   |
| 1. Asia Books Company Limited  | Retailer of books and magazines   | Indirect subsidiary                         | 5,171                    | 5,063         | Other payable from 2.2 Selling and administrative expenses and/or 2.3 Interest Expenses |
| 2. Berli Jucker Cellox Limited   | Manufacture of paper products   | Direct subsidiary                           | 90                       | 784           | "   |
| 3. Berli Jucker Foods Limited  | Manufacture of snack foods  | Direct subsidiary                           | 1,747                    | 5,623         | "   |
| 4. Berli Jucker Logistics Limited  | Customs clearing, warehousing, transportation and distribution services | Direct subsidiary                           | 66,464                   | 33,396        | "   |
| 5. Berli Jucker Specialties Limited  | Sale of chemicals   | Direct subsidiary                           | 86                       | 110           | "   |
| 6. Thai Dairy Company Limited (Formerly BJC Danone Dairy Company Limited)              | Manufacture and distribute fresh yogurt and milk product                | Indirect subsidiary                         | 13                       | -             | "   |
| 7. BJC Specialties Company Limited   | Retail  | Direct subsidiary                           | 64                       | 21            | "   |
| 8. BJC Healthcare Company Limited  | Distribution of pharmaceutical products, medical equipment and supplies | Direct subsidiary                           | 1,735                    | 377           | "   |
| 9. BJH Investment Company Limited  | Investment  | Direct subsidiary                           | 3,720                    | 326           | "   |
| 10. BJC Industrial and Trading Company Limited   | Sale of imaging product, stationery and construction supplies           | Direct subsidiary                           | 337                      | 755           | "   |
| 11. BJC International Company Limited  | Agent   | Direct subsidiary                           | 234                      | 234           | "   |
| 12. BJC International (Myanmar) Company Limited  | Consultant service in product analysis and collect data                 | Indirect subsidiary                         | -                        | 1,066         | "   |
| 13. BJC Packaging Company Limited  | Investment  | Direct subsidiary                           | 598                      | 423           | "   |
| 14. BJC Commerce Company Limited   | Retail  | Direct subsidiary                           | 12                       | 35            | "   |
| 15. Montana Company Limited  | Distribution of pharmaceutical products, medical equipment and supplies | Direct subsidiary                           | 758                      | 279           | "   |
| 16. Rubia Industries Limited   | Manufacture of soap, cosmetics and confectionery                        | Direct subsidiary                           | 2,191                    | 3,063         | "   |
| 17. T.C.C. Technology Company Limited  | Rendering services of information technology                            | Direct subsidiary                           | 36,952                   | 7,867         | "   |
| 18. BJC Consumer Company Limited (Formerly Thai Flourspar and Trading Company Limited) | Dormant   | Direct subsidiary                           | 17                       | 11            | "   |
| 19. Thai Glass Industries Public Company Limited                                       | Manufacture of glass containers   | Direct subsidiary                           | 76                       | 71            | "   |
| 20. Thai Glass Technology Company Limited  | Seminar and training center   | Direct subsidiary                           | 205                      | 150           | "   |
| 21. Thai-Scandic Steel Company Limited   | Manufacture of galvanized steel structures                              | Indirect subsidiary                         | 34                       | 89            | "   |
| <b>Total</b>   |   |   | <b>120,504</b>           | <b>59,743</b> |   |
| <b>Associates</b>  |   |   |                          |               |   |
| 1. Gaew Grung Thai Company Limited Conso Input   | Trading cullets, glass bottle, plastics and used supplies               | Associate, subsidiary holds 25% of shares   | 3,369                    | 1,525         | Other payable from 2.2 Selling and administrative expenses and/or 2.3 Interest Expenses |
| 2. TCC Logistics and Warehouse Company Limited   | Distribution Business   | Common directors and/or common shareholders | 22                       | -             | "   |
| <b>Total</b>   |   |   | <b>3,391</b>             | <b>1,525</b>  |   |
| <b>Joint ventures</b>  |   |   |                          |               |   |
| 1. Thai Dairy Company Limited (Formerly BJC Danone Dairy Company Limited)              | Manufacture and distribute fresh yogurt and milk product                | Joint venture                               | -                        | 438           | Other payable from 2.2 Selling and administrative expenses and/or 2.3 Interest Expenses |
| <b>Total</b>   |   |   | <b>-</b>                 | <b>438</b>    |   |
| <b>Other related parties</b>   |   |   |                          |               |   |
| 1. Beer Thai (1991) Public Company Limited   | Spirits distiller   | Co-director                                 | 1                        | -             | Other payable from 2.2 Selling and administrative expenses and/or 2.3 Interest Expenses |
| 2. Beerthip Brewery (1991) Company Limited   | Spirits distiller   | Co-director                                 | 7                        | 49            | "   |
| 3. Bang Pa-In Paper Mill Industry Company Limited                                      | Manufacture and sale of paper   | Common directors and/or common shareholders | 28                       | -             | "   |
| 4. Cosmos Brewery (Thailand) Company Limited   | Spirits distiller   | Co-director                                 | -                        | 9             | "   |
| 5. Dhanasindhi Company Limited   | Buildings construction  | Common directors and/or common shareholders | 8                        | 10            | "   |
| 6. FCL Management Services Pte Ltd.  | Consultant service and management                                       | Common directors and/or common shareholders | 81,750                   | -             | "   |
| 7. Lertrathakarn Company Limited   | Real estate   | Common directors and/or common shareholders | 1                        | 1             | "   |
| 8. Num Yuk Company Limited   | Spirits distributor   | Common directors and/or common shareholders | 24                       | -             | "   |
| 9. Oishi Group Public Company Limited  | Japanese restaurant businesses  | Common directors and/or common shareholders | -                        | (10)          | "   |
| 10. Paksong Capital Company Limited  | Investment  | Common directors and/or common shareholders | -                        | 44            | "   |

| Related Company   | Type of business  | Relationship with the Company               | Value (in thousand Baht) |               | Business transaction  |
|---|---|---|--------------------------|---------------|---|
|   |   |   | As at                    |               |   |
|   |   |   | 31-Dec-15                | 31-Dec-14     |   |
| <b>Other related parties</b>                              |   |   |                          |               |   |
| 11. Pomtip (2012) Company Limited                         | Sale of beer and beverages                                  | Common directors and/or common shareholders | 50                       | -             | Other payable from 2.2 Selling and administrative expenses and/or 2.3 Interest Expenses |
| 12. Serm Suk Public Company Limited                       | Manufacture and sale of beverage                            | Common directors and/or common shareholders | 27,467                   | -             | "   |
| 13. Southeast Capital Company Limited                     | Vehicle business  | Co-director                                 | 907                      | 934           | "   |
| 14. Southeast Insurance Public Company Limited            | Insurance businesses  | Co-director                                 | 3,772                    | 10,461        | "   |
| 15. Southeast Life Insurance Public Company Limited       | Life insurance businesses                                   | Co-director                                 | 102                      | 118           | "   |
| 16. T.C.C. Commercial Property Management Company Limited | Property management and sale of foods & beverages           | Common directors and/or common shareholders | 791                      | 2             | "   |
| 17. T.C.C. Hotel Collection Company Limited               | Hotel and restaurant  | Co-director                                 | -                        | 15            | "   |
| 18. Value Hotels Company Limited                          | Hotel and restaurant  | Common directors and/or common shareholders | 10                       | 1             | "   |
| 19. Thai Beverage Recycle Company Limited                 | Sale of packaging and glass containers                      | Co-director                                 | 6,014                    | 1,702         | "   |
| 20. Thai Drink Company Limited                            | Manufacture and distributor of liquor, beer and soda drinks | Co-director                                 | 282                      | 265           | "   |
| 21. Thippattana Arcade Company Limited                    | Space rental services                                       | Common directors and/or common shareholders | 32                       | 27            | "   |
| 22. TCC Hotel Asset Management Company Limited            | Real estate   | Common directors and/or common shareholders | 1,251                    | -             | "   |
| 23. Univentures Public Company Limited                    | Real estate   | Common directors and/or common shareholders | 27                       | -             | "   |
| <b>Total</b>  |   |   | <b>122,524</b>           | <b>13,628</b> |   |

| <b>11 Other non-current assets</b>         |   |   |                          |            |   |
|--|---|---|--------------------------|------------|---|
| Related Company                            | Type of business  | Relationship with the Company               | Value (in thousand Baht) |            | Business transaction                          |
|  |   |   | As at                    |            |   |
|  |   |   | 31-Dec-15                | 31-Dec-14  |   |
| <b>Other related parties</b>               |   |   |                          |            |   |
| 1. Lertrathakarn Company Limited           | Real estate   | Common directors and/or common shareholders | 158                      | 158        | Other non-current assets from revenue per 1.5 |
| 2. Modern Trade Management Company Limited | Spirits distiller   | Co-director                                 | 5                        | 5          | "   |
| 3. Thai Drink Company Limited              | Manufacture and distributor of liquor, beer and soda drinks | Co-director                                 | 7                        | 7          | "   |
| <b>Total</b>                               |   |   | <b>170</b>               | <b>170</b> |   |

| <b>12 Other non-current liabilities</b>                                   |  |                               |                          |           |  |
|---|--|-------------------------------|--------------------------|-----------|--|
| Related Company   | Type of business   | Relationship with the Company | Value (in thousand Baht) |           | Business transaction   |
|   |  |                               | As at                    |           |  |
|   |  |                               | 31-Dec-15                | 31-Dec-14 |  |
| <b>Subsidiaries</b>   |  |                               |                          |           |  |
| 1. Asia Books Company Limited   | Retailer of books and magazines                          | Indirect subsidiary           | 471                      | -         | Other non-current liabilities from Selling and administrative expenses per 2.2 |
| 2. Thai Dairy Company Limited (Formerly BJC Danone Dairy Company Limited) | Manufacture and distribute fresh yogurt and milk product | Indirect subsidiary           | 126                      | -         | "  |
| 3. BJC Specialties Company Limited  | Retail   | Direct subsidiary             | 12                       | -         | "  |
| 4. BJC Packaging Company Limited  | Investment   | Direct subsidiary             | 622                      | -         | "  |
| 5. BJC Ogenki Company Limited   | Retail   | Indirect subsidiary           | 120                      | -         | "  |
| <b>Total</b>  |  |                               | <b>1,351</b>             | <b>-</b>  |  |

|  |   |                             |              |              |  |
|--|---|-----------------------------|--------------|--------------|--|
| <b>Joint ventures</b>                  |   |                             |              |              |  |
| 1. Malaya Glass Products Sdn Bhd       | Manufacture of glass containers                         | Subsidiary of joint venture | 461          | 1,063        | Other non-current liabilities from Selling and administrative expenses per 2.2 |
| 2. BJC & CF (Thailand) Company Limited | Manufacture and distribution of pharmaceutical products | Joint venture               | 43           | -            | "  |
| 3. Berli Dynaplast Company Limited     | Manufacture of rigid plastic containers                 | Joint venture               | 505          | 505          | "  |
| <b>Total</b>                           |   |                             | <b>1,009</b> | <b>1,568</b> |  |

|  |   |   |     |     |  |
|--|---|---|-----|-----|--|
| <b>Other related parties</b>           |   |   |     |     |  |
| 1. Anantasiri Pattana Company Limited  | Property management                               | Common directors and/or common shareholders | 42  | 42  | Other non-current liabilities from Selling and administrative expenses per 2.2 |
| 2. At Mediafront Company Limited       | Advertisement and publication services businesses | Common directors and/or common shareholders | 25  | 25  | "  |
| 3. Asset World Leisure Company Limited | Laundry Service                                   | Common directors and/or common shareholders | 180 | -   | "  |
| 4. Asset World Retail Company Limited  | Shopping center management                        | Common directors and/or common shareholders | 114 | -   | "  |
| 5. Baanbong Vetchakij Company Limited  | Clinical businesses                               | Common directors and/or common shareholders | 717 | 717 | "  |

| Related Company  | Type of business   | Relationship with the Company               | Value (in thousand Baht) |               | Business transaction   |
|--|--|---|--------------------------|---------------|--|
|  |  |   | As at<br>31-Dec-15       | 31-Dec-14     |  |
| <b>Other related parties</b>   |  |   |                          |               |  |
| 6. Bangna Glass Company Limited  | Glass bottle manufacturer & distributor  | Common directors and/or common shareholders | 8                        | 8             | Other non-current liabilities from Selling and administrative expenses per 2.2 |
| 7. Dhanasindhi Company Limited   | Buildings construction   | Common directors and/or common shareholders | 38                       | 38            | "  |
| 8. Food & Fun Company Limited  | Foods and beverages  | Co-director                                 | 31                       | 31            | "  |
| 9. F&N Dairies (Thailand) Company Limited                                      | Manufacture and sale of dairy products and fruit juice   | Common directors and/or common shareholders | 435                      | 435           | "  |
| 10. Golden Wealth Company Limited  | Project consultant and project management  | Common directors and/or common shareholders | 59                       | 59            | "  |
| 11. I Laundry Service Company Limited  | Garment & laundry business   | Common directors and/or common shareholders | 8                        | 8             | "  |
| 12. Kalae Night Bazaar Company Limited   | Rental space provider and Utilities  | Co-director                                 | 75                       | 75            | "  |
| 13. Asset World Estate Company Limited (Formerly Lifestyle Foodcourts Company) | Food center and Intellectual Property (IP) services  | Common directors and/or common shareholders | 35                       | 17            | "  |
| 14. Media Front Company Limited  | Real estate  | Common directors and/or common shareholders | 9                        | 9             | "  |
| 15. New Multi Mine Company Limited   | Hotel  | Common directors and/or common shareholders | -                        | 8             | "  |
| 16. Riverside Masterplan Company Limited                                       | Property management  | Common directors and/or common shareholders | 25                       | 25            | "  |
| 17. Ratchayothin Tower Company Limited   | Real estate  | Common directors and/or common shareholders | 36                       | -             | "  |
| 18. S.A.S. Trading Company Limited   | Investment in overseas hotel business  | Common directors and/or common shareholders | 8                        | 8             | "  |
| 19. Service Alliance Company Limited   | Parking space management   | Common directors and/or common shareholders | 22                       | 22            | "  |
| 20. Siriwana Company Limited   | Investment   | Common directors and/or common shareholders | 8                        | 8             | "  |
| 21. T.C.C. Commercial Property Management Company Limited                      | Property management and sale of foods & beverages  | Common directors and/or common shareholders | 343                      | 334           | "  |
| 22. T.C.C. Holding Company Limited   | Holding company  | Major shareholders and co-directors         | 51                       | 42            | "  |
| 23. T.C.C. Hotel Collection Company Limited                                    | Hotel and restaurant   | Co-director                                 | -                        | 8             | "  |
| 24. T.C.C. Service Apartment Company Limited                                   | Residential property management  | Common directors and/or common shareholders | 42                       | 42            | "  |
| 25. Tawanna Night Bazaar Company Limited                                       | Rental space provider  | Co-director                                 | 59                       | 59            | "  |
| 26. TCC Capital Land Limited   | Real estate  | Common directors and/or common shareholders | 107                      | 107           | "  |
| 27. TCC Hotel Group Company Limited  | Investment   | Common directors and/or common shareholders | -                        | 180           | "  |
| 28. TCC Land Company Limited   | Mortgage, pawn, sale of consignment and other business transaction related to immovable assets | Common directors and/or common shareholders | 525                      | 489           | "  |
| 29. TCC Land Commercial Company Limited  | Asset management provider  | Common directors and/or common shareholders | 148                      | 121           | "  |
| 30. TCC Land Development Company Limited                                       | Real estate  | Common directors and/or common shareholders | 27                       | 27            | "  |
| 31. TCC Land International (Thailand) Company Limited                          | Real estate  | Common directors and/or common shareholders | 8                        | 8             | "  |
| 32. TCC Land Retail Company Limited  | Hotel, restaurant, bar, night club, bowling businesses   | Common directors and/or common shareholders | 64                       | 64            | "  |
| 33. TCC Luxury Hotels and Resort Company Limited                               | Hotel and restaurant   | Common directors and/or common shareholders | 8                        | 8             | "  |
| 34. Thai Beverage Logistics Company Limited                                    | Logistic   | Co-director                                 | 200                      | 200           | "  |
| 35. Thai Beverage Public Company Limited                                       | Investment   | Co-director                                 | 9,108                    | 16,826        | "  |
| 36. Thippattana Arcade Company Limited   | Space rental services  | Common directors and/or common shareholders | 228                      | 172           | "  |
| 37. TCC Verngnakornkhasem Company Limited                                      | Real estate  | Common directors and/or common shareholders | 9                        | -             | "  |
| 38. TCC Hotel Asset Management Company Limited                                 | Real estate  | Common directors and/or common shareholders | 16                       | 16            | "  |
| 39. Thai Retail Investment Fund  | Property Fund  | Common directors and/or common shareholders | -                        | 24            | "  |
| 40. TCC Sirilanna Company Limited  | Project consultant and project management  | Common directors and/or common shareholders | 9                        | -             | "  |
| 41. Univentures Asset Management Company Limited                               | Consultant service in investment and management  | Common directors and/or common shareholders | 8                        | 8             | "  |
| 42. Wattanapat Trading Company Limited   | Real estate  | Co-director                                 | 49                       | 9             | "  |
| <b>Total</b>   |  |   | <b>12,884</b>            | <b>20,279</b> |  |

**Related Parties Pricing Policy**

The above related parties transactions are normal business condition and in accordance with the contract. The related parties transactions are based on pricing policies as follows;

| <b>Transactions</b>                               | <b>Pricing policies</b>   |
|---|---|
| Sale of goods and rendering of services           | Goods and services cost plus margin                               |
| Purchases of goods and receiving of services      | Market price net of markup margin of the Company                  |
| Dividends received                                | Rates as announced to other shareholders                          |
| Interest received                                 | Interest rates are charged at the borrowing cost and market rates |
| Other income                                      | Contractually agreed prices                                       |
| Income from allocation of administrative expenses | Allocated from the actual cost occurred                           |
| Selling and administrative expenses               | Contractually agreed prices                                       |
| Interest expense                                  | Interest rates are charged at the borrowing cost and market rates |
| Purchase and sale of fixed assets                 | Agreed-upon prices  |

**Necessity and Rationale of the transaction**

The related parties transactions are incurred in order to maximize the benefit from allocating resources of the Group.

**Approval procedure of related parties transaction**

The Company has set a clear authorized policy and procedure for related parties transaction. They had been approved by the board of Directors and by Shareholders' meeting if required. They had also been reported to the Stock Exchange of Thailand.

**Related Parties Transaction Policy in the future**

In case there is any related parties transaction in the future, the Company will pursue according to the Securities and Exchange Act, regulation, announcement, or order of the Stock Exchange of Thailand and complied with accounting standard of disclosure.

In case of normal business transactions and being related parties transaction in the future, the Company has set standard and guidelines for normal business practice base on appropriate, fair and traceable price. The transactions are approved by the Board.